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# TARGETED RESERVE REQUIREMENTS FOR MACROECONOMIC STABILIZATION

ZHENG LIU, MARK M. SPIEGEL, AND JINGYI ZHANG

ABSTRACT. We study the effectiveness of targeted reserve requirements (RR) as a policy tool for macroeconomic stabilization. Targeted RR adjustments were implemented in China during both the 2008-09 global financial crisis and the recent COVID-19 pandemic. We develop a model in which firms with idiosyncratic productivity can borrow from two types of banks—local and national—to finance working capital. National banks provide better liquidity services, while local banks have superior monitoring technologies. Switching lenders incurs a fixed cost, such that firms switch lenders only under sufficiently large shocks. Reducing RR on local banks boosts leverage and aggregate output, whereas reducing RR on national banks has an ambiguous output effect. Following a large recessionary shock, a targeted RR policy reducing relative local bank RR can stabilize macroeconomic fluctuations. However, the policy also boosts local bank leverage, raising default risks and liquidation losses. Our model’s mechanism is supported by bank-level empirical evidence.

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## I. INTRODUCTION

Recent macro-prudential policy initiatives attempt to mitigate financial instability through differential capital requirements on large and small banks. For example, the Basel III framework imposes higher capital requirements on large and systemically important banks than small banks. In practice, some central banks have implemented macro-prudential initiatives in the form of targeted reserve requirements (RR). For example, Brazil has reduced RR to induce large banks to extend liquidity to small banks through asset purchases (e.g. Tovar, Garcia-Escribano and Martin (2012)). Brazil’s RR system also partly exempts small banks on a variety of deposits (Glocker and Towbin (2015)).

The People’s Bank of China (PBOC) has also implemented targeted RR adjustments. It cut RR more aggressively for small and medium-sized banks than for large national banks during the 2008 global financial crisis. The RR gap was subsequently narrowed as economic conditions normalized, but the gap widened again during the financial turbulence of 2015 and in response to the COVID-19 pandemic (see Figure 1). However, unlike other countries such as Brazil, the PBOC’s RR adjustments appear to have been motivated by the desire to stabilize macroeconomic fluctuations rather than macro-prudential considerations. In principal, the actual RR ratios in Chinese commercial banks can deviate from the official targets. In practice, however, the actual RR ratios move closely in line with the PBOC’s RR targets (Figure 2). Thus, RR policy can influence actual bank lending.<sup>1</sup> Indeed, using Chinese bank-level panel data, we estimate that a 1% decrease in targeted RR raised loan growth for targeted banks by approximately 2%. This effect is statistically significant at the 1% level (see Appendix E).

In this paper, we study the effectiveness of such targeted RR adjustments as a policy tool for macroeconomic stabilization. We present a model that features two types of banks: national and local. National banks face lower funding costs because they provide better liquidity services, while local banks have superior monitoring technologies (e.g., due to superior information about local borrowers), allowing both types of banks to coexist in equilibrium.

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<sup>1</sup>The RR cuts favoring small and medium-sized banks during the pandemic were described by a PBOC official as designed to “... effectively expand these banks’ stable sources of funds to support the economy.” The statement was issued on April 7, 2020 (see <http://www.pbc.gov.cn/en/3688229/3688335/3730270/4004637/index.html>) and further stated that “lowering the RRR of small and medium-sized banks will help to fortify their funding capacities, guide them to issue loans to MSMEs [micro, small and medium-sized enterprises] at favorable interest rates, expand credit supply to agriculture-related industries, foreign trade industry and those heavily hit by the COVID-19 pandemic, and enhance support for the recovery and development of the real economy.” This channel is consistent with our model below, in which smaller local banks have superior monitoring technologies and are more willing to lend to risky firms.

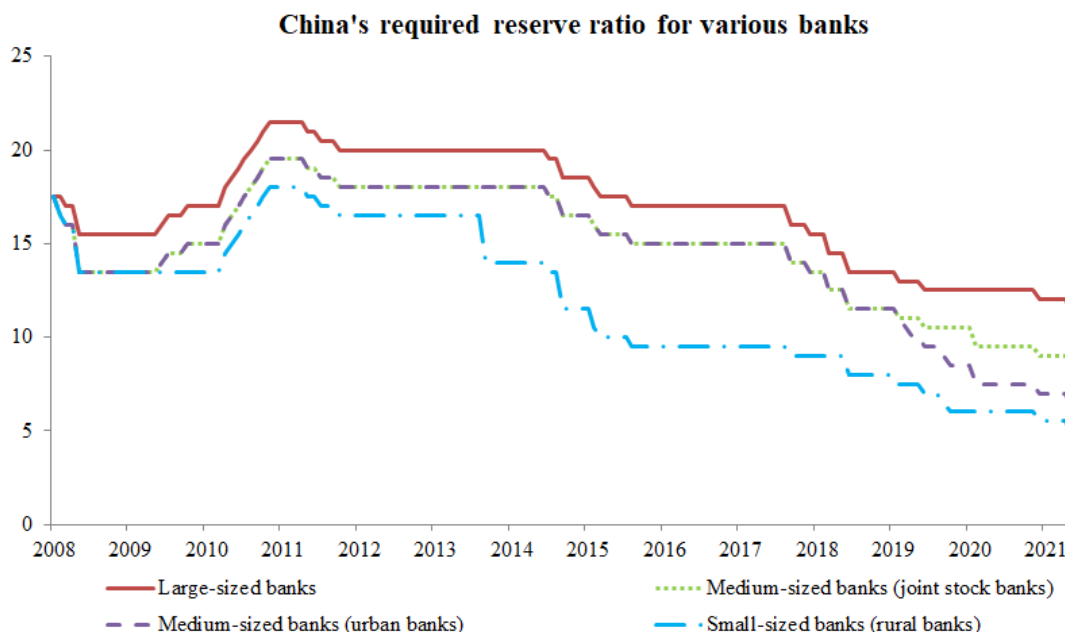


FIGURE 1. China's required reserve ratios for banks of different sizes.

Firms face idiosyncratic productivity shocks and borrow from banks to finance working capital. Low productivity firms choose to default and costly state verification gives rise to credit spreads, as in Bernanke, Gertler and Gilchrist (1999). A firm in a relationship with a bank (local or national) can switch lenders, but this switch incurs a fixed cost. As a result, firms would switch banks only when they face sufficiently large shocks—such as the 2008 financial crisis or the COVID-19 pandemic.

In this environment, the government sets RR policy which can differ across the two types of banks, and provides deposit insurance for all savers, financed by lump-sum taxes.

We calibrate the model to Chinese data and study the implications of targeted RR adjustments over business cycles. We first illustrate the transmission mechanism of targeted RR adjustments using two extreme cases of bank switching costs. In one case, firms can switch banks freely. In the other case, the switching cost is prohibitively high such that firms never choose to switch banks, and credit markets are effectively segmented between firms borrowing from local or national banks.

Under our calibration, reducing the RR ratio for local banks (denoted by  $\tau_l$ ) unambiguously raises aggregate output in both cases. Given a lower level of  $\tau_l$ , local banks face lower funding costs, and reduce their loan interest rate. Since local banks are more efficient in monitoring and charge a lower credit spread, the shift from national to local banks expands firm leverage

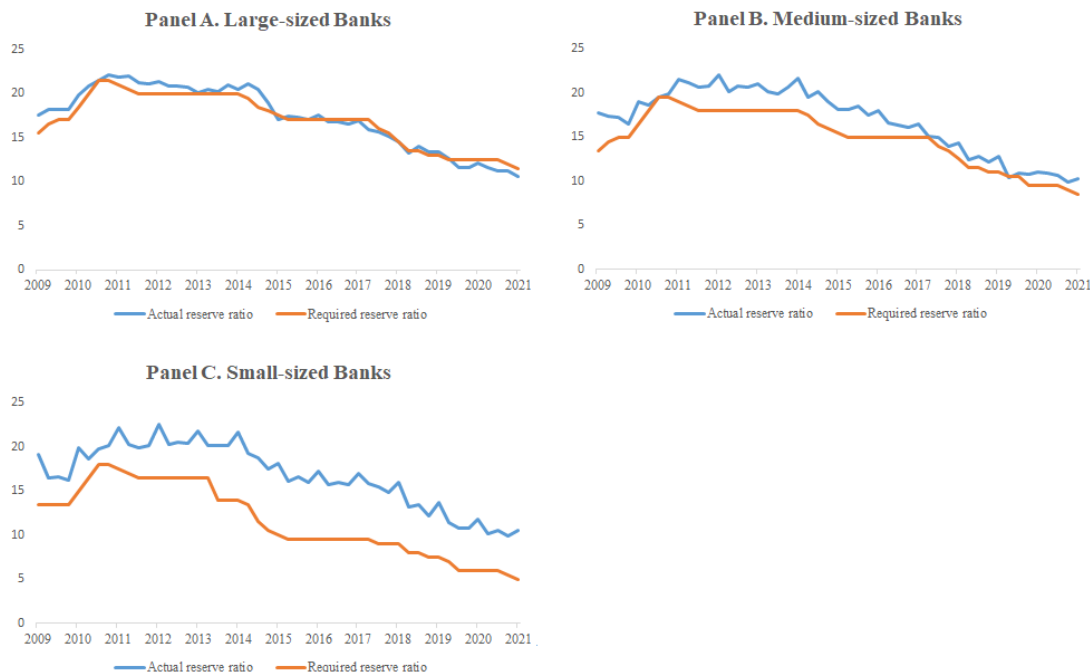


FIGURE 2. China's actual versus required reserve ratios for banks of different sizes.

and increases output. The expansionary effect is larger when firms can switch banks freely than when switching costs are prohibitive.

RR adjustments for national banks ( $\tau_n$ ) under free and prohibitive switching costs yield different outcomes. In the case where firms can switch banks freely, cutting  $\tau_n$  has two opposing effects: At the intensive margin, the reduction in  $\tau_n$  lowers national bank lending rates, raising leverage by firms that borrow from national banks. However, at the extensive margin, the decline in  $\tau_n$  induces some firms to switch from local banks to national banks. Since local banks are more efficient in monitoring, the switch towards national banks raises the average credit spread and reduces aggregate leverage. Under our calibration, the extensive-margin effect dominates when firms can switch banks freely, such that cutting  $\tau_n$  reduces aggregate output. However, in the case where firms cannot switch banks, the impact of cutting  $\tau_n$  is restricted to intensive margin effects, leading to higher firm leverage and boosting aggregate output.

We then study the implications of targeted RR adjustments for macroeconomic stabilization over the business cycle in the general case with a calibrated fixed cost of bank switching. We postulate a targeted RR policy rule, under which the central bank can adjust two types of required reserve ratios, one for local banks and the other for national banks, to respond to changes in output gap measured by deviations of real GDP from its trend. We find that

an asymmetric RR rule that adjusts RR more aggressively for local banks than for national banks is much more effective for stabilizing business cycle fluctuations when the economy is buffeted by sufficiently large shocks.

This policy implication arises from the difference in business cycle sensitivities between national and local banks. Local banks, due to monitoring advantages, have higher steady state leverage and face higher default probabilities. As a result, local bank lending is more sensitive to adverse shocks than national bank lending. If the adverse shock is sufficiently large, then firms that originally borrowed from local banks would pay the fixed cost of switching, and borrow from national banks instead. This switching would then disrupt existing bank relationships and amplify the recession. In this case, a larger cut of RR for local banks helps mitigate the costly bank-switching and improves macroeconomic stability.

However, there is a tradeoff between macroeconomic stability and financial stability. Given a large negative shock, an asymmetric RR policy that cuts RR for local banks more aggressively increases the risk-free reserve holdings for those banks, boosting their leverage and raising the insolvency ratio relative to both the benchmark policy with no changes in RR and the symmetric RR policy. Therefore, while the asymmetric RR policy improves macroeconomic stability, it results in a higher cost from liquidating insolvent local banks.

Our model's mechanism and predictions are supported by empirical evidence. We use Chinese bank-level annual data for the period 2008 to 2021 to examine how lending of banks of different sizes responds differently to local shocks and how this difference in sensitivity varies with the size of the shocks. We find that, all else being equal, a decline in local (provincial level) GDP growth reduces the lending of small banks more than that of medium-sized banks. Moreover, this difference is larger in periods with large shocks. This evidence lends empirical support to our model's mechanism.

## II. RELATED LITERATURE

Our work is related to the literature on the positive and normative implications of capital or reserve requirement policies. The literature highlights a tradeoff between prudential and macroeconomic goals. den Heuvel (2008) demonstrates that restricting bank lending through capital requirements raises borrowing costs, which reduces welfare. Nicolò, Gamba and Lucchetta (2014) demonstrate that this tradeoff results in an interior solution for optimal bank capital requirements in a dynamic model aimed at discouraging excessive bank risk taking under deposit insurance. Several studies extend this analysis to consider this tradeoff

under both capital and reserve requirements (e.g. Gorton, Lewellen and Metrick (2012) and Christiano and Ikeda (2016)).<sup>2</sup>

A recent paper by Corbae and D’Erasmus (2019) considers heterogeneity across banks by size in the form of a single representative “big bank” and a large number of atomistic small banks that take interest rates as given. While their paper focuses primarily on capital requirement policies, it obtains heterogeneous responses by large and small banks to changes in capital requirements and possible welfare enhancement through targeted heterogeneous changes in capital controls.<sup>3</sup> They also consider differential capital requirements between large and small banks.

Changes in reserve requirements have similarly been found to influence lending activity [e.g. Loungani and Rush (1995)], but also have implications for macroeconomic stability. They can then be used as a tool to complement monetary policy in macroeconomic stabilization. Alper, Binici, Demiralp, Kara and Özlü (2018) demonstrate that RR increases, by reducing the liquidity of the banking system, can serve as a vehicle for reducing domestic credit and economic activity. Similarly, Brei and Moreno (2019) demonstrate in Latin American bank-level data increases in reserve requirements can reduce lending activity without increasing deposit rates, and thereby serve as a useful vehicle for stemming disruptive capital inflows. The literature documents the extensive use of reserve requirement policy as a tool for macroeconomic stabilization in emerging market economies [e.g. Montoro and Moreno (2011), Federico, Vegh and Vuletin (2014), and Mora (2014)], with China making particularly frequent reserve requirement adjustments (Chang, Liu, Spiegel and Zhang (2019)). Agénor, Alper and da Silva (2018) demonstrate in a DSGE framework for a small open economy that a counter-cyclical reserve requirement rule can mitigate financial and macroeconomic instability.

Finally, our paper is specifically related to the literature on the potential allocative effects of adjustments to the supply of or demand for reserves. On the supply side, Kashyap and Stein (2000) demonstrate that, for example, removal of reserves by the monetary authority can drag on bank lending behavior. Moreover, they demonstrate that these changes disproportionately impact on lending by less liquid smaller banks in the financial system. On the demand side, usually driven by changes in reserve requirements, Górnicka (2016) demonstrate that increases in RR can influence the share of bank intermediation relative to “shadow banks”.

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<sup>2</sup>The robustness of this result has been called into question, as some models suggest that when deposit rates can adjust, raising capital requirements can actually increase bank lending (e.g. Begenau (2020)).

<sup>3</sup>Corbae and D’Erasmus (2019) do consider the implications of liquidity requirements, which can be interpreted as similar to minimum reserve requirements.

### III. THE MODEL

The economy is populated by a continuum of infinitely lived households. The representative household consumes homogeneous goods produced by firms using capital and labor. Firms face working capital constraints. Each firm finances wages and rental payments using both internal net worth and external debt. Following Bernanke et al. (1999), we assume that external financing is subject to a costly state verification problem. In particular, while each firm can observe its own idiosyncratic productivity shocks, a lender needs to pay a monitoring cost in the event of firm default.

There are two types of banks, national and local, with a continuum of each type indexed by  $i \in [0, 1]$ . Both types of banks intermediate between households (savers) and firms (borrowers) and face perfect competition in the lending and deposit markets. The two types of banks differ in four dimensions: (1) national banks provide better liquidity services and face lower funding costs; (2) local banks have better monitoring technologies; (3) deposits in both types of banks are protected by deposit insurance, but treatment under bankruptcy differs by bank type. Given bankruptcy, local banks are liquidated while national banks are recapitalized; and (4) bank types face distinct required reserve ratios.

**III.1. Households.** There is a continuum of infinitely-lived and identical households with a unit mass. The representative household has the expected utility function

$$U = \mathbb{E} \sum_{t=0}^{\infty} \beta^t \left[ \ln(C_t) - \Psi_h \frac{H_t^{1+\eta}}{1+\eta} + \Psi_n \ln(D_{n,t}) \right], \quad (1)$$

where  $\mathbb{E}$  is an expectations operator,  $C_t$  denotes consumption,  $H_t$  denotes labor hours, and  $D_{n,t}$  denotes deposits in national banks. The parameter  $\beta \in (0, 1)$  is a subjective discount factor,  $\eta > 0$  is the inverse Frisch elasticity of labor supply,  $\Psi_h > 0$  reflects the disutility of working, and  $\Psi_n > 0$  captures the preferences for liquidity services provided by national banks through their deposit products.

The household faces the sequence of budget constraints

$$C_t + I_t + D_{nt} + D_{lt} = w_t H_t + r_t^k K_{t-1} + R_{n,t-1}^d D_{n,t-1} + R_{l,t-1}^d D_{l,t-1} + T_t, \quad (2)$$

where  $I_t$  denotes the capital investment,  $D_{l,t}$  the deposits in local banks,  $w_t$  the real wage rate,  $r_t^k$  the real rental rate on capital and  $K_{t-1}$  the level of the capital stock at the beginning of period  $t$ .  $R_{n,t-1}^d$  and  $R_{l,t-1}^d$ , respectively, denote the gross interest rate on deposits in national banks and local banks from period  $t-1$  to period  $t$ .  $T_t$  denotes the lump-sum transfers from the government and earnings received from firms based on the household's ownership share.



The capital stock evolves according to the law of motion

$$K_t = (1 - \delta)K_{t-1} + \left[ 1 - \frac{\Omega_k}{2} \left( \frac{I_t}{I_{t-1}} - g_I \right)^2 \right] I_t, \quad (3)$$

where we have assumed that changes in investment incur an adjustment cost, the size of which is measured by the parameter  $\Omega_k$ . The constant  $g_I$  denotes the steady-state growth rate of investment.

The household chooses  $C_t$ ,  $H_t$ ,  $D_{nt}$ ,  $D_{lt}$ ,  $I_t$ , and  $K_t$  to maximize (1), subject to the constraints (2) and (3). The optimization conditions are summarized by the following equations:

$$w_t = \frac{\Psi H_t^\eta}{\Lambda_t}, \quad (4)$$

$$1 = E_t \beta R_{nt}^d \frac{\Lambda_{t+1}}{\Lambda_t} + \Psi_n \frac{1}{\Lambda_t D_{n,t}}, \quad (5)$$

$$1 = E_t \beta R_{lt}^d \frac{\Lambda_{t+1}}{\Lambda_t}, \quad (6)$$

$$1 = q_t^k \left[ 1 - \frac{\Omega_k}{2} \left( \frac{I_t}{I_{t-1}} - g_I \right)^2 - \Omega_k \left( \frac{I_t}{I_{t-1}} - g_I \right) \frac{I_t}{I_{t-1}} \right] + \beta E_t q_{t+1}^k \frac{\Lambda_{t+1}}{\Lambda_t} \Omega_k \left( \frac{I_{t+1}}{I_t} - g_I \right) \left( \frac{I_{t+1}}{I_t} \right)^2, \quad (7)$$

$$q_t^k = \beta E_t \frac{\Lambda_{t+1}}{\Lambda_t} [q_{t+1}^k (1 - \delta) + r_{t+1}^k]. \quad (8)$$

where  $\Lambda_t$  denotes the Lagrangian multiplier for the budget constraint (2),  $\Lambda_t^k$  is the Lagrangian multiplier for the capital accumulation equation (3), and  $q_t^k \equiv \frac{\Lambda_t^k}{\Lambda_t}$  is Tobin's  $q$ .

In specifying the household's optimizing problem, we assume that national-bank deposits provide liquidity services (i.e.,  $D_{nt}$  enters the household's utility function), but local bank deposits do not. Under this assumption, the equilibrium interest rate on national bank deposits ( $R_{nt}$ ) is lower than that on local bank deposits ( $R_{lt}$ ). This model feature is consistent with the empirical evidence that large banks face lower demand elasticities with respect to deposit rates as documented by d'Avernas, Eislefeldt, Huang, Stanton and Wallace (2023), who argue that customers of large banks value superior liquidity services more highly and display lower deposit-rate elasticities as a result.

**III.2. Firms.** There is a continuum of competitive firms that produce the homogeneous consumption good using capital and labor as inputs. Firms face idiosyncratic productivity and working capital constraints. In particular, firms pay wage bills and capital rents prior to observing their productivity. Firms finance working capital using both their internal net worth and external debt borrowed from banks. After the realizations of idiosyncratic productivity shocks, firms choose whether or not to default on bank loans. There are two

types of banks: national (type  $n$ ) and local (type  $l$ ). In each period, a firm chooses to borrow from one bank, while a bank can lend to multiple firms.

III.2.1. *Production.* Consider a representative firm that borrows from a type- $b$  bank  $b \in \{n, l\}$ . The firm produces a homogeneous consumption good  $Y_{b,t}$  using capital  $K_{b,t}$ , household labor  $H_{b,ht}$ , and entrepreneurial labor  $H_{b,et}$ , with the production function

$$Y_{b,t} = A_t \omega_{b,t} (K_{b,t})^{1-\alpha} [(H_{b,et})^{1-\theta} H_{b,ht}^\theta]^\alpha, \quad (9)$$

where  $A_t$  denotes aggregate productivity, and the parameters  $\alpha \in (0, 1)$  and  $\theta \in (0, 1)$  are input elasticities in the production technology. The term  $\omega_{b,t}$  is an idiosyncratic productivity shock that is i.i.d. across firms and time, and is drawn from the distribution  $F(\cdot)$  with a non-negative support.

Aggregate productivity  $A_t$  contains a deterministic trend  $g^t$  and a stationary component  $A_t^m$  so that  $A_t = g^t A_t^m$ . The stationary component  $A_t^m$  follows the stochastic process

$$\ln A_t^m = \rho_a \ln A_{t-1}^m + \epsilon_{at}, \quad (10)$$

where  $\rho_a \in (-1, 1)$  is a persistence parameter, and the term  $\epsilon_{at}$  is an i.i.d. innovation drawn from a log-normal distribution  $N(0, \sigma_a)$ .

The firm finances the costs of labor and capital inputs using its own beginning-of-period net worth  $N_{b,t}$  and bank loans  $B_{b,t}$ , subject to the working capital constraint

$$N_{b,t} + B_{b,t} = w_t H_{b,ht} + w_t^e H_{b,et} + r_t^k K_{b,t}. \quad (11)$$

where  $w_t^e$  denotes the real wage rate of entrepreneurial labor. Here, we assume that entrepreneurial labor and household labor are both perfectly mobile across firms and that the working capital to be financed includes wage bills for both types of labor, in addition to capital rental payments.

Cost-minimizing implies the conditional factor demand functions

$$w_t H_{b,ht} = \alpha \theta (N_{b,t} + B_{b,t}), \quad (12)$$

$$w_t^e H_{b,et} = \alpha (1 - \theta) (N_{b,t} + B_{b,t}), \quad (13)$$

$$r_t^k K_{b,t} = (1 - \alpha) (N_{b,t} + B_{b,t}). \quad (14)$$

Substituting these optimal choices of input factors in the production function (9), we obtain  $Y_{b,t} = \omega_{b,t} \tilde{A}_t (N_{b,t} + B_{b,t})$ , where  $\tilde{A}_t$  denotes the average rate of return on the working capital financed by both internal funds and external debt. Specifically, we have

$$\tilde{A}_t = A_t \left( \frac{1 - \alpha}{r_t^k} \right)^{1-\alpha} \left[ \left( \frac{\alpha(1 - \theta)}{w_t^e} \right)^{1-\theta} \left( \frac{\alpha\theta}{w_t} \right)^\theta \right]^\alpha. \quad (15)$$

III.2.2. *Optimal loan contracts.* Following Bernanke et al. (1999), we assume that lenders can only observe a borrower's realized investment return at a cost. In the event that a firm defaults on its debt, the lender can obtain the firm's output, net of a monitoring cost that equals a fraction  $m_b$  of the output (with  $b \in \{n, l\}$ ). We assume that local banks have a better monitoring technology such that the monitoring costs faced by local banks under liquidation is lower than that faced by national banks (i.e.,  $m_n > m_l > 0$ ). This assumption, combined with the assumption that national banks provide better liquidity services, ensures that both types of banks coexist in an equilibrium.

To cover the expected cost of firm default, a bank of type  $b$  charges a gross interest rate  $Z_{b,t}$  on its loans. Under this financial arrangement, there is a cutoff level of productivity  $\bar{\omega}_{b,t}$ , such that firms with productivity below the cutoff (i.e.,  $\omega_{b,t} < \bar{\omega}_{b,t}$ ) will choose to default. The cutoff level of productivity  $\bar{\omega}_{b,t}$  is determined by the break-even condition

$$\bar{\omega}_{b,t} \equiv \frac{Z_{b,t}B_{b,t}}{\tilde{A}_t(N_{b,t} + B_{b,t})}, \quad (16)$$

such that firms with productivity at the cutoff level earns zero net profit. The probability of default is therefore given by  $F(\bar{\omega}_{b,t})$ , the cumulative density of idiosyncratic productivity evaluated at  $\bar{\omega}_{b,t}$ .

If the firm's productivity is above the cutoff level  $\bar{\omega}_{b,t}$  (with the probability  $1 - F(\bar{\omega}_{b,t})$ ), then the firm repays the bank loan at the contractual interest rate  $Z_{b,t}$  and keeps the remaining profit. The expected income for a firm that borrows from a type- $b$  bank is therefore

$$\begin{aligned} & \int_{\bar{\omega}_{b,t}}^{\infty} \tilde{A}_t \omega_{b,t} (N_{b,t} + B_{b,t}) dF(\omega) - (1 - F(\bar{\omega}_{b,t})) Z_{b,t} B_{b,t} \\ &= \tilde{A}_t (N_{b,t} + B_{b,t}) \left[ \int_{\bar{\omega}_{b,t}}^{\infty} \omega dF(\omega) - (1 - F(\bar{\omega}_{b,t})) \bar{\omega}_{b,t} \right] \\ &\equiv \tilde{A}_t (N_{b,t} + B_{b,t}) h(\bar{\omega}_{b,t}), \end{aligned} \quad (17)$$

where  $h(\bar{\omega}_{b,t})$  is the firm's share of investment income under the loan contract.

Under the optimal loan contract characterized by  $B_{b,t}$  and  $\bar{\omega}_{b,t}$ , the expected income for the lender is given by

$$\begin{aligned} & (1 - F(\bar{\omega}_{b,t})) Z_{b,t} B_{b,t} + \int_0^{\bar{\omega}_{b,t}} \{(1 - m_b) \tilde{A}_t \omega (N_{b,t} + B_{b,t})\} dF(\omega) \\ &= \tilde{A}_t (N_{b,t} + B_{b,t}) \left\{ (1 - F(\bar{\omega}_{b,t})) \bar{\omega}_{b,t} + (1 - m_b) \int_0^{\bar{\omega}_{b,t}} \omega dF(\omega) \right\} \\ &\equiv \tilde{A}_t (N_{b,t} + B_{b,t}) g_b(\bar{\omega}_{b,t}), \end{aligned} \quad (18)$$

where  $g_b(\bar{\omega}_{b,t})$  is the bank's share of investment income. This optimal loan contract takes into account the resource of monitoring, such that

$$h(\bar{\omega}_{b,t}) + g_b(\bar{\omega}_{b,t}) = 1 - m_b \int_0^{\bar{\omega}_{b,t}} \omega dF(\omega). \quad (19)$$

The optimal contract is then a pair  $(\bar{\omega}_{b,t}, B_{b,t})$  chosen at the beginning of period  $t$  to maximize the borrower's expected period  $t$  income,

$$\tilde{A}_t(N_{b,t} + B_{b,t})h(\bar{\omega}_{b,t}) \quad (20)$$

subject to the lender's participation constraint

$$\tilde{A}_t(N_{b,t} + B_{b,t})g_b(\bar{\omega}_{b,t}) \geq R_{b,t}B_{b,t}. \quad (21)$$

where  $R_{b,t}$  denotes the average loan return required by a type-b bank.

The optimizing conditions for the contract characterize the relation between the leverage ratio and the productivity cut-off

$$\frac{N_{b,t}}{B_{b,t} + N_{b,t}} = \frac{g'_b(\bar{\omega}_{b,t}) \tilde{A}_t h(\bar{\omega}_{b,t})}{h'(\bar{\omega}_{b,t}) R_{b,t}}. \quad (22)$$

III.2.3. *Bank choice.* In each period, a borrower has the option of switching banks subject to a switching cost.<sup>4</sup> Denote by  $\mathcal{B}_t(i)$  the bank type chosen by firm  $i$  in period  $t$ . Switching to a different lender incurs a cost that equals a fraction  $\gamma > 0$  of the firm's net worth, reflecting the fixed cost of setting up a new lender-borrower relation. Given this cost, a firm would choose to switch lenders only if it was switching bank type., i.e. if a firm  $i$  switches lenders in period  $t$ , then its bank type would be different from the previous period (i.e.,  $\mathcal{B}_t(i) \neq \mathcal{B}_{t-1}(i)$ ).

We now characterize firms' bank choice problem. At the end of each period, a firm survives with probability  $\xi_e$ . If the firm does not survive, then its terminal net worth would be distributed to the households who own the firm. The firm chooses a bank type to maximize the present value of the firm's net worth

$$\mathbb{V}_t(\nu_{t-1}(i), \mathcal{B}_{t-1}(i)) \equiv \max_{\mathcal{B}_t(i)} \mathbb{E}_t \sum_{j=0}^{\infty} (1 - \xi_e) \xi_e^j \beta^j \Lambda_{t+j} \nu_{t+j}(i), \quad (23)$$

where  $\nu_t(i)$  denotes the firm's net worth at the end of the period  $t$ .

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<sup>4</sup>Asymmetric information between borrowers and banks may leave it costly to switch banks (e.g. Boot, 2000). Such costs appear to be prevalent among Chinese banks. For example, Yin and Matthews (2018) studies a sample of Chinese firms and banks over the period 1999-2012 and finds that small, opaque firms are less likely to switch than large, transparent firms.

Denote by  $ROE_{b,t}$  the ex-ante return on equity for a firm that borrows from a type- $b$  bank. In particular,

$$ROE_{b,t} \equiv h(\bar{\omega}_{b,t}) \frac{\tilde{A}_t(N_{b,t} + B_{b,t})}{N_{b,t}}, \quad (24)$$

where  $(\bar{\omega}_{b,t}, B_{b,t})$  are the solution to the optimal contract problem described in Section III.2.2.

If the firm does not switch banks (i.e.,  $\mathcal{B}_t(i) = \mathcal{B}_{t-1}(i)$ ), then its present value is given by the Bellman equation

$$\mathbb{V}_t(\nu_{t-1}(i), \mathcal{B}_{t-1}(i)) = (1 - \xi_e)ROE_{\mathcal{B}_t(i),t}\nu_{t-1}(i) + \xi_e\beta\mathbb{E}_t\mathbb{V}_{t+1}(ROE_{\mathcal{B}_t(i),t}\nu_{t-1}(i), \mathcal{B}_t(i)), \quad (25)$$

If the firm switches bank type (i.e.,  $\mathcal{B}_t(i) \neq \mathcal{B}_{t-1}(i)$ ), then it needs to pay the switching cost  $\gamma$ , with the firm's present value given by the Bellman equation

$$\mathbb{V}_t(\nu_{t-1}(i), \mathcal{B}_{t-1}(i)) = (1 - \xi_e)(ROE_{\mathcal{B}_t(i),t} - \gamma)\nu_{t-1}(i) + \xi_e\beta\mathbb{E}_t\mathbb{V}_{t+1}((ROE_{\mathcal{B}_t(i),t} - \gamma)\nu_{t-1}(i), \mathcal{B}_t(i)). \quad (26)$$

To solve the bank type decision problem, we guess that the value function  $\mathbb{V}_t(\nu_{t-1}(i), b)$  is linear in  $\nu_{t-1}(i)$ :

$$\mathbb{V}_t(\nu_{t-1}(i), b) \equiv V_{b,t}\nu_{t-1}(i), \quad (27)$$

where  $V_{b,t}$  is then given by,

$$V_{b,t} = \max\{[(1 - \xi_e) + \xi_e\beta\mathbb{E}_tV_{b,t+1}]ROE_{b,t}, [(1 - \xi_e) + \xi_e\beta\mathbb{E}_tV_{b',t+1}](ROE_{b',t} - \gamma)\}. \quad (28)$$

where  $b' \neq b$  denotes the bank type in period  $t+1$  that differs from the bank type  $b$  in period  $t$ .

The optimal choice of bank type for a firm that borrows from a type- $b$  in previous period ( $\mathcal{B}_{t-1}(i) = b$ ) is summarized by following conditions:

$$\begin{cases} \mathcal{B}_t(i) = b', & \text{if } \bar{V}_{b',t}(ROE_{b',t} - \gamma) > \bar{V}_{b,t}ROE_{b,t}, \\ \mathcal{B}_t(i) \in \{b, b'\}, & \text{if } \bar{V}_{b',t}(ROE_{b',t} - \gamma) = \bar{V}_{b,t}ROE_{b,t}, \\ \mathcal{B}_t(i) = b, & \text{if } \bar{V}_{b',t}(ROE_{b',t} - \gamma) < \bar{V}_{b,t}ROE_{b,t}. \end{cases} \quad (29)$$

Here,  $\bar{V}_{b,t}$  denotes the firm's expected present value per unit of its end-of-period net worth and is given by

$$\bar{V}_{b,t} = (1 - \xi_e) + \xi_e\beta\mathbb{E}_tV_{b,t+1}. \quad (30)$$

Eq. (29) identifies three possible ranges for a firm's optimal choice of bank type. In the first range, the firm switches from its previous bank of type  $b$  to a new bank of type  $b'$  because the benefit of switching to the new bank type  $b'$  sufficiently exceeds the benefit of borrowing from its previous bank type  $b$  ( $\bar{V}_{b',t}ROE_{b',t} - \bar{V}_{b,t}ROE_{b,t} > \gamma\bar{V}_{b',t}$ ). In the second range, the benefit of switching exactly equals the benefit of not switching ( $\bar{V}_{b',t}ROE_{b',t} - \bar{V}_{b,t}ROE_{b,t} = \gamma\bar{V}_{b',t}$ ) so that the firm is indifferent between switching and not switching banks ( $\mathcal{B}_t(i) \in \{b, b'\}$ ). In

the third range, the firm does not switch banks because the benefit of doing so is less than the switching cost ( $\bar{V}_{b',t}ROE_{b',t} - \bar{V}_{b,t}ROE_{b,t} < \gamma\bar{V}_{b',t}$ ).

III.2.4. *Aggregate wealth accumulation.* Given the firm survival probability  $\xi_e$ , the average lifespan of a firm is  $\frac{1}{1-\xi_e}$ . The managers (i.e., entrepreneurs) of the exiting firms are replaced by an equal mass  $(1-\xi_e)$  of new managers, so that the population size of entrepreneurs stays constant.

Managers of all firms—new or continuing—supply entrepreneurial labor at the competitive wage rate  $w_{et}$ . New managers use their entrepreneurial labor income as start-up funds. For simplicity, we assume that a manager's supply of entrepreneurial labor is proportional to the firm's net worth such that the bank switching cost ( $\gamma$ ) only affects the dynamic equilibrium without changing the steady state allocations. The economy has one unit of aggregate supply of entrepreneurial labor supply (i.e.,  $H_{et} = 1$ ).

We assume that all firms, including continuing firms and new entrants, have an ongoing relationship with their current bank. Thus, firms do not need to pay an additional cost if they choose to borrow from the same bank in the next period.

Denote by  $\bar{N}_{b,t}$  the end-of-period aggregate net worth of all firms financed with a bank of type  $b$  in period  $t$ , which consists of profits earned by surviving firms, net of bank switching costs (if any), plus entrepreneurial labor income. The net worth is given by

$$\bar{N}_{b,t} = \xi_e[\tilde{A}_t h(\bar{\omega}_{b,t})(N_{b,t} + B_{b,t}) - \gamma \max\{N_{b,t} - \bar{N}_{b,t-1}, 0\}] + \frac{N_{b,t}}{N_{n,t} + N_{l,t}} w_t^e H_{et}. \quad (31)$$

where  $N_{b,t} - \bar{N}_{b,t-1}$ , if positive, measures the aggregate net worth of all firms that switch to a bank of type  $b$  from another bank, thereby incurring a switching cost.

Denote by  $\bar{N}_t$  the aggregate net worth of all firms by the end of period  $t$ , which is given by

$$\bar{N}_t = \bar{N}_{n,t} + \bar{N}_{l,t}. \quad (32)$$

Since  $N_{b,t}$  is the aggregate net worth of firms that choose a bank of type  $b$  at the beginning of period  $t$ , we have

$$N_{l,t} + N_{n,t} = \bar{N}_{t-1}, \quad (33)$$

Figure 3 illustrates the timeline of firms' financing decisions and the evolution of firms' aggregate net worth. In the beginning of period  $t$ , firms choose the types of banks (national or local) from which they borrow. Then firms and banks choose the optimal loan contracts before observing idiosyncratic productivity shocks. Production takes place after the realization of productivity shocks. Firms then decide whether they want to repay the loans or default. At the end of the period, some firms survive while others exit, and the managers of

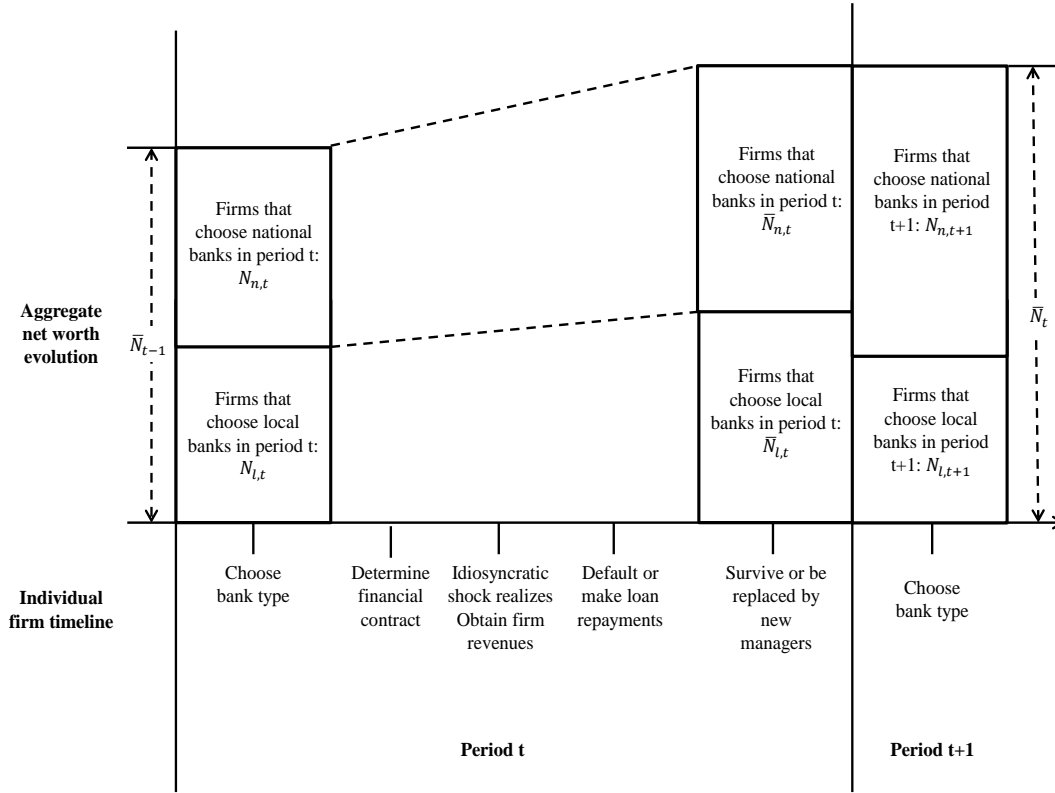


FIGURE 3. The timeline of individual firms' financing decisions and the evolution of the aggregate net worth of firms.

exiting firms are replaced by an equal mass of new entrepreneurs. Aggregate net worth of firms that borrow from each type of banks is also determined at the end of the period.<sup>5</sup>

**III.3. Banks.** There are two types of commercial banks, national banks (type  $n$ ) and local banks (type  $l$ ), competing with each other in the loan market. There is a unit continuum of banks for each type. Consider a type- $b$  bank  $i$ , with  $b \in \{n, l\}$ ,  $i \in [0, 1]$ . At the beginning of each period  $t$ , the bank obtains household deposits  $d_{b,t}(i)$  at interest rate  $r_{b,t}^d(i)$  subject to the demand schedule,

$$d_{b,t}(i) = \left( \frac{r_{b,t}^d(i)}{R_{b,t}^d} \right)^{\theta_d} D_{b,t}, \quad (34)$$

The above demand schedule is derived under the assumption that the unit of type- $b$  ( $b \in \{n, l\}$ ) deposits held by the households is a composite CES basket of differentiated deposits supplied by individual banks, with elasticity of substitution equal to  $-\theta_d$ , with

<sup>5</sup>Appendix A provides more details on how the aggregate net worth of firms that borrow from each type of banks changes (from  $\bar{N}_{b,t-1}$  to  $N_{b,t}$ ) following bank switching at the beginning of each period.

$\theta_d > 0$ .<sup>6</sup> Under this assumption, the aggregate-individual relations of deposits and deposit rates are given by,

$$D_{b,t} = \left[ \int_0^1 d_{bt}(i) \frac{\theta_d+1}{\theta_d} di \right]^{\frac{\theta_d}{\theta_d+1}}, \quad (35)$$

$$R_{b,t}^d = \left[ \int_0^1 r_{b,t}^d(i)^{1+\theta_d} di \right]^{\frac{1}{1+\theta_d}}, \quad (36)$$

Each bank is required to hold a fraction  $\tau_{b,t}$  of its deposits as reserves with no interest earnings. It can lend the remaining funds to firms. The bank faces the flow-of-funds constraint

$$b_{b,t}(i) = (1 - \tau_{b,t})d_{b,t}(i), \quad (37)$$

where  $b_{b,t}(i)$  denotes the amount of loans.

The bank faces default risks on firm loans. These loans generate a random return  $\epsilon_{bt}R_{b,t}$  at the end of period  $t$ , where  $R_{b,t}$  denotes the average return on the loan and  $\epsilon_{bt}$  denotes an idiosyncratic loan quality shock observed after the loans have been granted. The loan quality shock  $\epsilon_{bt}$  is drawn from the distribution  $\Phi(\cdot)$  with a nonnegative support, and it is i.i.d. across banks and time. We normalize the average loan quality shock to one (i.e.,  $E(\epsilon_{bt}) = 1$ ).

The bank's gross return from its asset holdings by the end of period  $t$  is then given by,

$$\tau_{b,t}d_{b,t}(i) + \epsilon_{bt}R_{b,t}b_{b,t}(i)$$

With a sufficiently low value of realized  $\epsilon_{bt}$ , the bank would be insolvent because the gross return from its asset holdings would be inadequate to service its deposit obligations. We define  $\bar{\epsilon}_{b,t}(i) \geq 0$  as the threshold value of loan quality, below which the bank would be insolvent. The insolvency threshold is given by

$$\bar{\epsilon}_{b,t}(i) = \frac{r_{b,t}^d(i)d_{b,t}(i) - \tau_{b,t}d_{b,t}(i)}{R_{b,t}b_{b,t}(i)}. \quad (38)$$

The government provides full deposit insurance, such that households do not suffer any losses when a bank default occurs. For simplicity, we assume that the government does not charge a deposit insurance premium on banks; instead, it levies lump-sum taxes on

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<sup>6</sup>We assume monopsonistic competition on the deposit market to ensure the existence of solvent banks in our model's equilibrium. Otherwise, perfect competition would force banks' expected profit to be zero, which, together with the limited liability assumption, implies that all banks become insolvent and earn zero profits in the equilibrium. This assumption is a widely-used modeling device to capture the existence of market power in the banking industry. For a similar approach, see, for example, Ulate (2021), Angelini, Neri and Panetta (2014), and Gerali, Neri, Sessa and Signoretti (2010). Alternatively, one could ensure the existence of solvent banks in the equilibrium by imposing borrowing constraints on banks, as in Gertler and Kiyotaki (2010), which won't change our key model mechanisms.



households to compensate the depositors in the event of a bank default. The government also treats national banks differently from local banks in the event of a default. An insolvent national bank would be fully recapitalized (financed by lump-sum taxes on households), whereas an insolvent local bank would be liquidated. Liquidating a local bank incurs a resource cost equal to a fraction  $\mu_l$  of a local bank's gross return from its asset holdings.

The presence of deposit insurance distorts banks' lending decisions. Under limited liability, a bank's expected profit at the end of period  $t$  is given by

$$\pi_t(i) = \int_{\bar{\epsilon}_{b,t}}^{+\infty} [\tau_{b,t}d_{b,t}(i) + \epsilon_{bt}R_{b,t}b_{b,t}(i) - r_{b,t}^d(i)d_{b,t}(i)] d\Phi(\epsilon_{bt}). \quad (39)$$

The bank chooses deposits  $d_{b,t}$  and loans  $b_{b,t}$  to maximize the expected profit (39), subject to the flow-of-funds constraint (37) and the deposit demand schedule (34). The bank's optimizing decisions imply that<sup>7</sup>

$$\frac{\theta_d}{\theta_d + 1} \left[ \frac{\int_{\bar{\epsilon}_{b,t}(i)}^{+\infty} \epsilon_{bt} d\Phi(\epsilon_{bt})}{1 - \Phi(\bar{\epsilon}_{b,t}(i))} R_{b,t}(1 - \tau_{b,t}) + \tau_{b,t} \right] = r_{b,t}^d(i). \quad (40)$$

Thus, the marginal return on lending conditional on bank solvency equals the marginal cost of funding. The cost of an extra unit of deposits equals the deposit interest rate. By taking an extra unit of deposits, the bank can lend out  $1 - \tau_{b,t}$  units of loans under the reserve requirements. The bank earns the return on lending only if it remains solvent, with the probability of solvency given by  $1 - \Phi(\bar{\epsilon}_{b,t}(i))$ . At the end of the period, the bank obtains the expected return on lending (conditional on solvency) plus the required reserves. With market powers in the deposit markets, the bank "marks down" the deposit interest rate, such that the deposit rate  $r_{b,t}^d(i)$  is lower than the expected return on lending (since  $\frac{\theta_d}{\theta_d+1} < 1$ ). In a symmetric equilibrium, we have  $r_{b,t}^d(i) = R_{b,t}^d$  for all  $i$  and for  $b \in \{n, l\}$ .

Under limited liability, a bank's internal valuation of loans reflects only the returns on those loans with sufficiently high quality (i.e., with  $\epsilon_{b,t}(i) \geq \bar{\epsilon}_{b,t}$ ). This leads to excessive lending. Eq. (38) shows that the excessive lending problem can be mitigated by raising the reserve requirements  $\tau_{b,t}$ . By reducing the loanable funds, an increase in  $\tau_{b,t}$  would reduce over-lending and thus lower the probability of bank insolvency. In the extreme case where  $\tau_{b,t}$  is sufficiently high, the probability of bank insolvency can be reduced to zero (i.e.,  $\bar{\epsilon}_{b,t} = 0$ ), eliminating excessive lending distortions.

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<sup>7</sup>Under monoposonistic competition in the deposit markets, the solvency threshold  $\bar{\epsilon}_{b,t}$  is a function of the individual bank's deposits and loans. However, Eq. (38) implies that the flow profit (i.e., the term within the squared brackets in Eq. (39) evaluated at  $\bar{\epsilon}_{b,t}$  is zero, such that the partial derivatives of  $\bar{\epsilon}_{b,t}$  with respect to the bank-level decision variables vanish from the first order conditions.

**III.4. Market clearing and equilibrium.** In equilibrium, the markets for goods, intermediate goods, capital and labor inputs, and loans all clear.

Goods market clearing implies that

$$\begin{aligned}
Y_t = & C_t + I_t + \sum_{b=n,l} \tilde{A}_t(N_{b,t} + B_{b,t})m_b \int_0^{\bar{\omega}_{bt}} \omega dF(\omega) \\
& + \mu_l \int_0^{\bar{\epsilon}_{l,t}} \epsilon_{l,t} R_{l,t} b_{l,t} d\Phi(\epsilon_{l,t}) + \sum_{b=n,l} \gamma \max\{N_{b,t} - \bar{N}_{b,t-1}, 0\}. \quad (41)
\end{aligned}$$

where  $Y_t = Y_{nt} + Y_{lt}$  denotes gross output, which is used for financing consumption and investment spending and for covering the costs of monitoring defaulting firms, liquidating insolvent local banks, and switching borrowers. We define GDP as the aggregate value added, which equals gross output net of the resource costs for monitoring firms, liquidating insolvent local banks, and switching borrowers. Thus, real GDP corresponds to the sum of consumption and investment and is given by

$$GDP_t = C_t + I_t. \quad (42)$$

Factor market clearing implies that

$$K_{t-1} = K_{n,t} + K_{l,t}, \quad H_t = H_{n,ht} + H_{l,ht}. \quad (43)$$

The loans market clearing implies that,

$$B_{n,t} = \int_0^1 b_{n,t}(i) di, \quad B_{l,t} = \int_0^1 b_{l,t}(i) di. \quad (44)$$

#### IV. CALIBRATION

We solve the model numerically based on calibrated parameters. Where possible, we calibrate the model parameters to match moments in Chinese data. Three sets of parameters need to be calibrated. The first set includes those in the household decision problem. These include  $\beta$ , the subjective discount factor;  $\eta$ , the inverse Frisch elasticity of labor supply;  $\Psi_h$ , the utility weight on leisure;  $\Psi_n$ , the utility weight on liquidity services;  $\theta_d$ , (the negative of) the elasticity of substitution across individual bank deposits;  $\delta$ , the capital depreciation rate; and  $\Omega_k$ , the investment adjustment cost parameter. The second set includes parameters for firms and financial intermediaries. These include  $g$ , the average trend growth rate;  $F(\cdot)$ , the distribution of the firm idiosyncratic productivity shock, respectively;  $\alpha$ , the capital share in the production function;  $\theta$ , the share of labor supplied by the household;  $m_b$ , the monitoring cost by type  $b$  banks;  $\xi_e$ , the survival rates of firm managers; and  $\Phi(\cdot)$ , the distribution of the idiosyncratic loan quality shock. The third set of parameters are those in government policy and the shock processes, which includes  $\bar{\tau}_n$  and  $\bar{\tau}_l$ , the average RR on national banks and local banks, respectively;  $\mu_l$ , the cost of liquidating insolvent local banks; and  $\rho_a$  and

$\sigma_a$ , the persistence and standard deviation of the productivity shock. Table 1 summarizes the calibrated parameter values.

A period in the model corresponds to one quarter. We set the subjective discount factor to  $\beta = 0.9975$ . We set  $\eta = 1$ , implying a Frisch labor elasticity of 1, which lies in the range of empirical studies. We calibrate  $\Psi_h = 7.5$  such that the steady state value of labor hour is about one-third of total time endowment (which itself is normalized to 1). We calibrate the utility weight on liquidity services  $\Psi_n = 0.005$  and the negative elasticity of substitution  $\theta_d = 163$  such that national banks' lending rate  $4(R_n - 1)$  and deposit rate  $4(R_n^d - 1)$ , respectively, equals 6% per annum and 3% per annum, which is consistent with the historical average of the policy lending rate and policy deposit rate in China. For the parameters in the capital accumulation process, we calibrate  $\delta = 0.035$ , implying an annual depreciation rate of 14%, which also matches Chinese data. We set the investment adjustment cost parameter  $\Omega_k = 5$ , which lies in the range of empirical estimates of DSGE models (Christiano, Eichenbaum and Evans, 2005; Smets and Wouters, 2007).

For the technology parameters, we set the steady-state balanced growth rate to  $g = 1.0125$ , implying an average annual growth rate of 5%. We assume that firms' idiosyncratic productivity shocks are drawn from a unit-mean log normal distribution such that the logarithm of  $\omega$  follows a normal distribution  $N(-\sigma^2/2, \sigma^2)$ . We calibrate the distribution parameter  $\sigma$  to match empirical estimates of cross-firm dispersions of TFP in the manufacturing industries in China. In particular, Hsieh and Klenow (2009) estimated that the annualized standard deviation of the logarithm of TFP across Chinese manufacturing firms is about 0.63 in 2005. This implies that  $\sigma = 0.63/2$ . We calibrate the labor income share to  $\alpha = 0.5$ , consistent with empirical evidence in Chinese data (Brandt, Hsieh and Zhu, 2008; Zhu, 2012).

For the parameters associated with financial frictions, we follow Bernanke et al. (1999) and set the monitoring cost for local banks to  $m_l = 0.1$ . We set the managerial labor share to  $1 - \theta = 0.04$ , such that entrepreneurs' labor income accounts for 2% of aggregate output. We jointly calibrate the monitoring cost for national bank ( $m_n$ ) and the firm survival probability ( $\xi_e$ ) to target a steady-state loan default ratio of 0.10 and a steady-state share of local bank loans of 0.5. These targeted moments match, respectively, the average delinquency ratio on business loan reported by the People's Bank of China and the average share of business loans granted by small and medium-sized banks (including city commercial banks and rural commercial banks) reported by the Banking Regulatory Commission of China.

For the parameters associated with the banking sector, we assume that the idiosyncratic shocks to loan quality ( $\epsilon_b$ ) are drawn from a log normal distribution with a unit mean, such that  $\ln(\epsilon_b)$  follows the normal distribution  $N(-\sigma_b^2/2, \sigma_b^2)$ . We set  $\sigma_b = 0.01/2$  to match the annualized standard deviation of loan delinquency ratios across individual banks of 0.01 in

TABLE 1. Calibrated values.

Variable	Description	Value
A. Households		
$\beta$	Subjective discount factor	0.9975
$\eta$	Inverse Frisch elasticity of labor supply	1
$\Psi_h$	Weight of disutility of working	7.5
$\Psi_n$	Weight of utility of liquidity services	0.005
$\theta_d$	Negative elasticity of substitution of deposits	163
$\delta$	Capital depreciation rate	0.035
$\Omega_k$	Capital adjustment cost	5
B. Firms and financial intermediaries		
$g$	Steady state growth rate	1.0125
$\sigma$	Volatility parameter in log normal distribution of firm idiosyncratic shocks	0.315
$\alpha$	Capital income share	0.5
$m_n$	National bank monitoring cost	0.2
$m_l$	Local bank monitoring cost	0.1
$\xi_e$	Firm manager's survival rate	0.86
$\theta$	Share of household labor	0.96
$\sigma_b$	Volatility parameter in log normal distribution of bank idiosyncratic shocks	0.005
$\gamma$	Bank switching cost	0.009
C. Government policy and shock processes		
$\bar{\tau}_n$	RR on National bank	0.15
$\bar{\tau}_l$	RR on Local bank	0.15
$\mu_l$	Liquidation cost of local banks	0.03
$\rho_z$	Persistence of TFP shock	0.95

the data. Firms' bank switching cost is set to  $\gamma = 0.009$  to match the volatility of the share of firm loans granted by local banks of 0.01 in the data.<sup>8</sup>

For the government policy parameters, we calibrate the steady-state RR to 0.15 for both national banks and local banks. We have less guidance for calibrating the parameter  $\mu_l$ , the cost of liquidating insolvent local banks. We set  $\mu_l = 0.03$  as a benchmark, implying that the liquidation cost accounts for a small share (0.1%) of aggregate output in the steady state. For the parameters related to the shock process, we follow the standard business cycle literature and set the persistence parameter to  $\rho_a = 0.95$  for the technology shocks. In Section VI, We consider a variety of shock sizes for each shock to examine how the size of the shocks affect the effectiveness of targeted RR policy.

<sup>8</sup>Our model features a steady-state equilibrium with no firms switching banks in the absence of stochastic shocks. Since firms that borrow from the two types of banks accumulate net worth with the same survival rate and the same entrepreneurial labor income share, these firms end up with the same return on equity and therefore there are no differences between the two types of banks in the steady-state equilibrium. As a consequence, the steady-state values of the model is independent of the size of firms' bank switching  $\gamma$ , as long as the later is positive. That's why we calibrate  $\gamma$  to match a second-order moment (volatility) instead of a first-order moment (mean) in the data.

## V. TRANSMISSION MECHANISM FOR RR SHOCKS

We first use the calibrated model to explore the dynamics of the economy following unexpected changes in RR policies. In particular, we consider an unexpected cut in the RR for each bank type:

$$\tau_{b,t} = \tau_b + \epsilon_{\tau,t}^b. \quad (45)$$

To illustrate the role of switching costs when borrowers switch banks in the transmission mechanism of RR policies, we compare the impulse response to two types of RR changes in two cases: one case with no switching costs ( $\gamma = 0$ ), and the other case with infinite switching costs ( $\gamma = +\infty$ ).

**V.1. Reducing local bank RR.** Figure 4 displays the impulse responses to a 1% negative RR shock on local banks ( $\epsilon_{\tau,t}^l = -0.01$ ). Reducing  $\tau_l$  lowers the local banks' funding cost and thus their required return on lending. However, reducing  $\tau_l$  also leads local banks to hold less riskless bank reserves and raise local banks' probability of insolvency. The increase in the probability of local banks' insolvency raises the overvaluation distortion on local bank lending and eases their lending terms. As local banks expand their credit supply, the national banking sector shrinks and the liquidity services provided by national banks become more valuable. This reduces the national bank deposit rate and the probability of national bank insolvency.

In the case with no switching costs ( $\gamma = 0$ ), reducing  $\tau_l$  lowers the interest charged by local banks' on lending, and leads some firms to switch their borrowing from national banks to local banks. Since local banks have superior monitoring technology and are willing to accept riskier borrowers, the shift to local banks raises average firm leverage and default ratios. As a result, firms' leverage and output are increased. However, firm default costs and local bank bankruptcy costs also increase.

In the case with infinite switching costs ( $\gamma = +\infty$ ), reducing  $\tau_l$  also lowers the local banks' required return on lending, and firms again respond by increasing their leverage and raising output. However, compared with the case with no switching costs ( $\gamma = 0$ ), the stimulative impact is much weaker because the restrictions against switching banks eliminates the expansionary extensive-margin effect.

**V.2. Reducing national bank RR.** Figures 5 displays the impulse responses to a 1% negative RR shock on national banks ( $\epsilon_{\tau,t}^n = -0.01$ ). In the case with no switching costs ( $\gamma = 0$ ), cutting  $\tau_n$  has two opposite effects: At the intensive margin, it lowers national banks' required return on lending falls, which and encourages increased firms borrowing from national banks to take on more leverage. At the extensive margin, firms shift from local banks to national banks. This lowers the average firm leverage ratio as local banks' superior

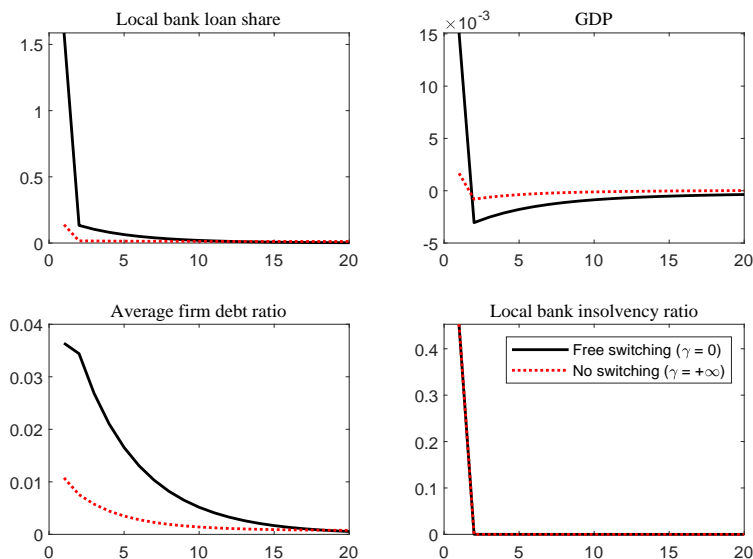


FIGURE 4. Impulse responses of a 1% negative RR shock on local banks ( $\epsilon_{\tau,t}^l = -0.01$ ). Black solid lines: no switching costs ( $\gamma = 0$ ); red dotted lines: infinite switching costs ( $\gamma = +\infty$ ). The horizontal axes show the quarters after the impact period of the shock. The units on the vertical axes are percentage-point deviations from the steady state levels for local bank insolvency ratio. The units on the vertical axes are percent deviations from the steady state levels for other variables.

monitoring technologies induce them to accept riskier borrowers. Under our calibration, the extensive-margin effect dominates and cutting  $\tau_n$  leads to a fall in total output.

In the case with infinite switching costs ( $\gamma = +\infty$ ), firms do not switch between banks, so the extensive-margin effect no longer operates. Cutting  $\tau_n$  raises national bank lending, reducing firm funding costs and raising output.

## VI. BUSINESS CYCLE ANALYSIS FOR CHINA RR POLICY

In this section, we consider the dynamic implications of pursued RR policy in China in the wake of adverse technology shocks. We characterize China RR policy in terms of two alternative feedback rules which the central bank follows in response to deviations of the real GDP from its trend. One rule is assumed to prevail under normal conditions, and the other is adopted in response to deep downturns. We compare these dynamics to a benchmark regime where RR of both types of banks are kept constant at their steady state levels over the course of the cycle.

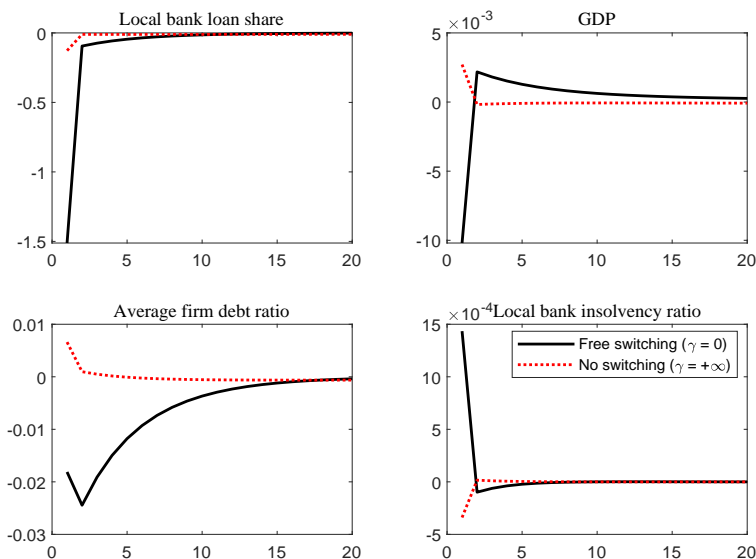


FIGURE 5. Impulse responses of a 1% negative RR shock on national banks ( $\epsilon_{\tau,t}^n = -0.01$ ). Black solid lines: no switching costs ( $\gamma = 0$ ); red dotted lines: infinite switching costs ( $\gamma = +\infty$ ). The horizontal axes show the quarters after the impact period of the shock. The horizontal axes show the quarters after the impact period of the shock. The units on the vertical axes are percentage-point deviations from the steady state levels for local bank insolvency ratio. The units on the vertical axes are percent deviations from the steady state levels for other variables.

Under our calibration, firms borrow from both types of banks and are indifferent between the two types of banks in the initial steady state. As is implied by (A1), they switch across banks only when the economy is hit by a sufficiently large shock that the improvement in their return to equity of switching from one bank to another exceeds the switching cost. This implies that our model contains occasionally binding constraints.<sup>9</sup>

**VI.1. RR rules.** The central bank adjusts the required reserve ratio ( $\tau_{n,t}$  or  $\tau_{l,t}$ ) to respond to deviations of real GDP from trend.

$$\tau_{l,t} = \bar{\tau}_l + \psi_{ly} \ln(G\tilde{D}P_t) \quad (46)$$

$$\tau_{n,t} = \bar{\tau}_n + \psi_{ny} \ln(G\tilde{D}P_t) \quad (47)$$

<sup>9</sup>We solve the model using a popular model solution toolbox called OccBin developed by Guerrieri and Iacoviello (2015). The toolbox adapts a first-order perturbation approach and applies it in a piecewise fashion to solve dynamic models with occasionally binding constraints.

where the parameters  $\psi_{ly}$  and  $\psi_{ny}$  measure the responsiveness of the require reserve ratios to the output gap.

We first consider a symmetric RR rule which characterizes PBOC policy under normal conditions, under which the reaction coefficients satisfy  $\psi_{ly} = \psi_{ny} = 1$ . We estimate the value of the reaction coefficient by regressing the RRs on the real GDP gap and the CPI inflation rate using Chinese quarterly data from 2000 to 2020.

Our second RR rule is asymmetric, under which the RR reaction coefficients  $\psi_{ly} = 2$  and  $\psi_{ny} = 0$ , and reflects pursued PBOC policy in the wake of deep adverse shocks. Under this rule, the central bank aggressively cuts RRs on local banks in response to downturns but only modestly adjusts RRs on national banks. This fits the pattern of pursued policy during the recent coronavirus pandemic.<sup>10</sup>

## VI.2. Macro implications.

VI.2.1. *Large shocks versus small shocks.* To begin with, we explore the macro implications of technology shocks with different shock sizes in a benchmark regime where RR of both types of banks are kept constant at their steady state levels. Figure 6 compares the impulse responses of a relatively small negative technology shock  $\epsilon_{at} = -0.01$  and a relatively large negative technology shock  $\epsilon_{at} = -0.05$  in the benchmark regime.

We first focus on a relatively small negative technology shock  $\epsilon_{at} = -0.01$ , whose responses are shown in black solid lines. The negative technology shock reduces firms' return to investment, imposing upward pressure on firm default possibilities and credit spreads at existing lending levels. In response to higher spreads and reduced profitability, firms respond by reducing their leverage ratio. This leads to reduced returns on equity.

Firms that borrow from local banks are more negatively affected than those that borrow from national banks. Local banks, due to their monitoring advantages, have higher steady state leverage and default probabilities. This leaves local bank terms more sensitive to adverse shocks than national banks. However, under the small technology shock the switching cost is too high, precluding firms borrowing from local banks from switching to national banks.

Alternatively, consider a relatively large negative technology shock  $\epsilon_{at} = -0.05$ , whose responses are shown in red dotted lines. the negative technology shock reduces all firms' return to equity, although more acutely for firms borrowing from local banks. In this case, the improvement in returns to equity from switching to national banks are large enough to

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<sup>10</sup>As shown in Figure 1, the PBOC dropped RR for both large banks as well as medium and small banks during the 2008 global financial crisis. However, it dropped those for medium and small banks far more aggressively than it did for large banks, in line with the asymmetry pursued during the pandemic.



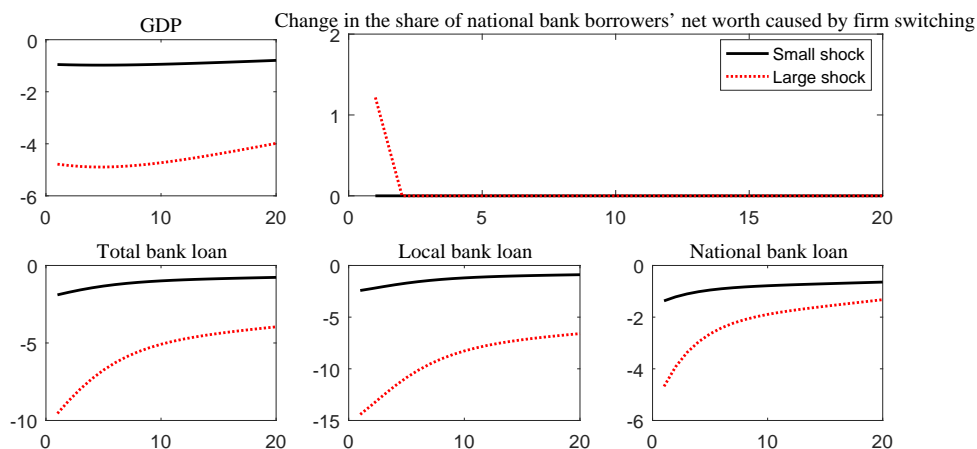


FIGURE 6. Impulse responses to a small negative technology shock ( $\epsilon_{at} = -0.01$ , black solid lines) and to a large negative technology shock ( $\epsilon_{at} = -0.05$ , red dotted lines). The horizontal axes show the quarters after the impact period of the shock. The units on the vertical axes are percentage-point deviations from the steady state levels for the variable “Change in the share of national bank borrowers’ net worth caused by firm switching,” which, denoted by  $\frac{N_{n,t} - \bar{N}_{n,t-1}}{N_{t-1}}$ , refers to the ratio of the net worth of firms that switch from local banks to national banks to the net worth of all firms. The units on the vertical axes are percent deviations from the steady state levels for other variables.

cover the switching cost for some local bank borrowers. As a result, while total lending falls, national bank lending rises relative to local bank lending. The shift to national banks also lowers the average leverage ratio, further reducing total lending and output.

An important take-away from Figure 6 is that local banks’ credit supply are more cyclically sensitive than national banks. Furthermore, this extra sensitivity is larger in times of large shocks, attributed to firm switching across the two types of banks. These results are supported by the empirical evidence using Chinese bank-level data, which we will show later in Section VII.

VI.2.2. *Symmetric versus asymmetric RR rule under small shocks.* Figure 7 displays the impulse responses to a relatively small negative technology shock  $\epsilon_{at} = -0.01$  under alternative policy rules. With no switching taking place, the decline in aggregate TFP leads to a fall in real GDP. In this case, the symmetric RR policy and the asymmetric RR policy are almost equally effective in stabilizing the output. In particular, the RR cut on both types of banks under the symmetric rule reduces the funding costs of both types of banks and mitigates the fall in real GDP by raising credit supply in both banking sectors. In contrast, the asymmetric cut that only reduces RR on local banks stimulates the credit supply by local banks but tightens the credit supply by national banks.

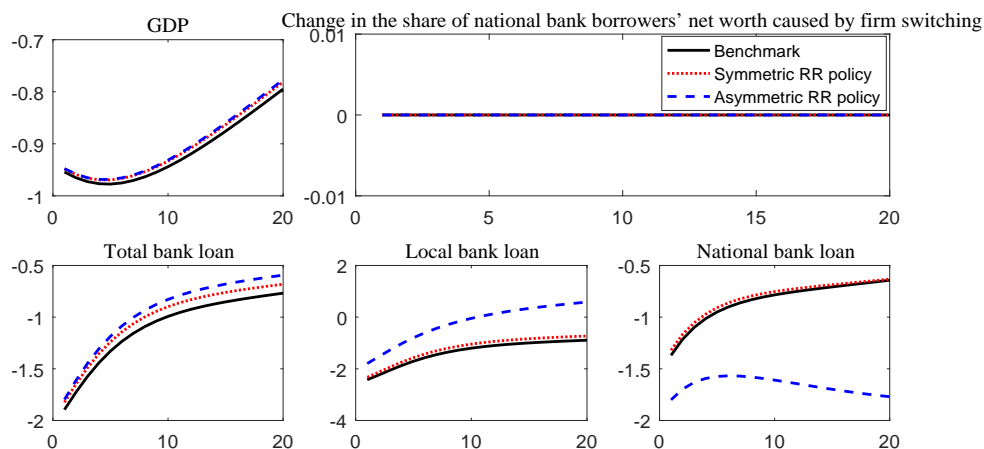


FIGURE 7. Impulse responses to a small negative technology shock ( $\epsilon_{at} = -0.01$ ) under alternative policy rules. Benchmark rule: black solid lines; symmetric RR rule: blue dashed lines; asymmetric rule: red dotted lines. The horizontal axes show the quarters after the impact period of the shock. The units on the vertical axes are percentage-point deviations from the steady state levels for the variable “Change in the share of national bank borrowers’ net worth caused by firm switching.” The units on the vertical axes are percent deviations from the steady state levels for other variables.

VI.2.3. *Symmetric versus asymmetric RR rule under large shocks.* Figure 8 displays the impulse responses to a large negative technology shock  $\epsilon_{at} = -0.05$  under alternative policy rules. Given the large shock, the RR cut on both types of banks helps to reduce all banks’ funding costs and mitigates the fall in the real GDP. However, the asymmetric cut stabilizes real GDP better than cutting RRs symmetrically across bank types. This is because the asymmetric RR cut lowers the local bank lending rate relative to that of national banks, preventing firms switching to national banks and taking lower leverages. By comparison, while the symmetric cut stimulates both types of bank lending, it does not raise the total credit as much because firms switch to national banks.

VI.3. **Macro stability versus financial stability.** In our model, as is shown in (41), the GDP is defined as the gross output net of the resource costs for monitoring defaulting firms, liquidating insolvent local banks, and switching borrowers. Therefore, to stabilize the GDP, the government needs to lessen the fluctuations not only in the gross output, which could be achieved by stabilizing firms’ borrowing and production activities, but also of the resource costs associated with various financial activities. We now compare the symmetric and asymmetric RR policies in terms of their performance in stabilizing the gross output as well as the financial resource costs.

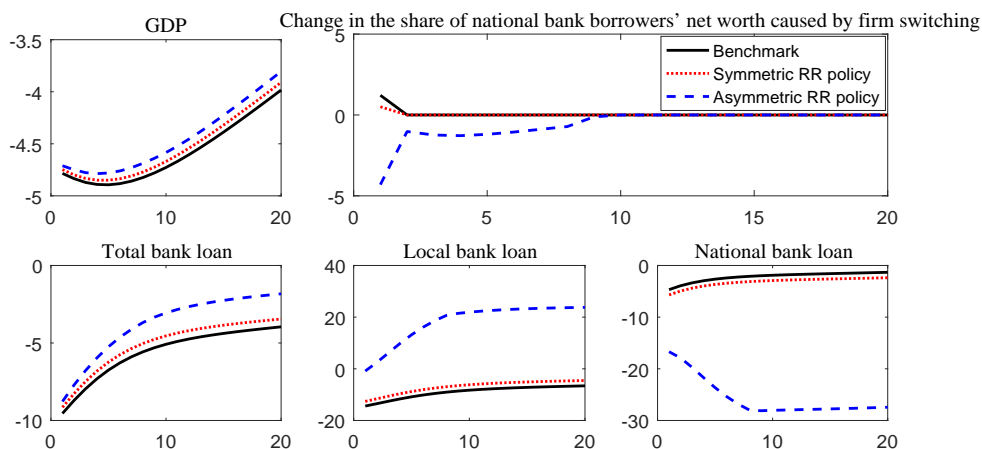


FIGURE 8. Impulse responses to a large negative technology shock ( $\epsilon_{at} = -0.05$ ) under alternative policy rules. Benchmark rule: black solid lines; symmetric RR rule: blue dashed lines; asymmetric rule: red dotted lines. The horizontal axes show the quarters after the impact period of the shock. The units on the vertical axes are percentage-point deviations from the steady state levels for the variable “Change in the share of national bank borrowers’ net worth caused by firm switching.” The units on the vertical axes are percent deviations from the steady state levels for other variables.

Table 2 displays the total fluctuations in the GDP and its determinants in response to negative technology shocks with different shock sizes, calculated as the sum of the deviation of the corresponding variable to its steady-state level on each quarter after the impact period of the shock and expressed as a fraction of the steady-state GDP level.

Under the benchmark regime with constant RRs, a 1% negative technology shock reduces the gross output by 46.44% and the GDP by 45.87%. The smaller fall in the GDP is attributed to the decline in financial activities, reducing the cost from monitoring default loans by 0.5% and the cost from liquidating insolvent local banks by 0.07%. For a larger shock (5% negative technology shock), the fluctuations in the GDP and its determinants are similar, except that firms begin to switch between banks. In this case, the extensive-margin effect from bank switching exaggerates the output fluctuations and incurs a very small firm switching cost that equals 0.004% of steady state GDP.

We now consider the performance of the symmetric and asymmetric RR policies relative to the benchmark regime. Table 2 shows that, the asymmetric RR adjustments on local banks are more efficient in stabilizing the gross output than the symmetric RR adjustments. This difference is also larger under larger shocks. The reason is demonstrated in our impulse responses, as the more aggressive cut of RR on local banks relative to national banks helps reverse the firm switching from local banks to national banks and thus better stabilizes total lending through the extensive-margin effect during severe economic downturns.

TABLE 2. Total fluctuations in the GDP and its determinants in response to negative technology shocks

	Total fluctuations			Relative to the benchmark regime	
	Benchmark	Symmetric RR	Asymmetric RR	Symmetric RR	Asymmetric RR
Responses to a 1% negative technology shock					
GDP	-45.87	-44.66	-42.55	1.20	3.32
Gross output	-46.44	-44.88	-42.11	1.57	4.33
Cost from firm switching	0	0	0	0	0
Cost from default loans	-0.50	-0.35	-0.22	0.15	0.28
Cost from insolvent banks	-0.07	0.14	0.66	0.21	0.74
Local bank insolvency ratio	0.09	20.32	38.64	20.24	38.56
Responses to a 5% negative technology shock					
GDP	-231.60	-224.22	-206.51	7.38	25.10
Gross output	-234.92	-225.48	-202.69	9.45	32.24
Cost from firm switching	0.004	0.002	0.058	-0.002	0.054
Cost from default loans	-2.59	-1.80	-0.86	0.79	1.73
Cost from insolvent banks	-0.73	0.55	4.62	1.28	5.35
Local bank insolvency ratio	0.43	102.02	187.55	101.59	187.12

*Note:* This table displays total fluctuations in the GDP and its determinants in response to negative technology shocks with different shock sizes, calculated as the sum of the deviation of the corresponding variable to its steady-state level on each quarter after the impact period of the shock and expressed as a fraction of the steady-state GDP level in percentage points. These variables include GDP  $GDP_t$ , gross output  $Y_t$ , cost from firm switching  $\sum_{b=n,l} \gamma \max\{N_{b,t} - \bar{N}_{b,t-1}, 0\}$ , cost from default loans  $\sum_{b=n,l} \tilde{A}_t(N_{b,t} + B_{b,t})m_b \int_0^{\bar{\omega}_{bt}} \omega dF(\omega)$ , cost from insolvent banks  $\mu_l \int_0^{\bar{\epsilon}_{l,t}} \epsilon_{l,t} R_{l,t} b_{l,t} d\Phi(\epsilon_{l,t})$ . The table also displays total fluctuations in local bank insolvency ratio  $F(\bar{\epsilon}_{l,t})$ , calculated as the sum of the deviation of the corresponding variable to its steady-state level on each quarter after the impact period of the shock and expressed in percentage points.

As for financial implications, both the asymmetric RR policy and the symmetric RR policy incur larger financial resource costs relative to the benchmark regime since these RR adjustments help mitigate the shrinkage of financial activities under adverse technology shocks. Under our calibration, the additional cost of liquidating insolvent banks in the asymmetric RR regime relative to the benchmark regime is relatively large in magnitude (0.74% and 5.35% for a 1% and 5% negative technology shock), reaching over 16% of the rise in gross output caused by the asymmetric RR adjustments (4.33% and 32.24% for a 1% and 5% negative technology shock). This is because, in response to adverse technology shocks, the asymmetric RR cut on local banks leads them to hold less riskless reserves, raising their insolvency ratio and incurring additional cost of liquidating insolvent local banks. By comparison, as insolvent national banks could be fully recapitalized without costly liquidation, the symmetric RR cuts on both types of banks incur less bank insolvency costs than the asymmetric RR cut on local banks.

These results illustrate a tradeoff between macro stability and bank insolvency costs when the government adopts asymmetric RR policies: given adverse technology shocks, the asymmetric RR cut on local banks helps stabilize the gross output but incurs larger bank insolvency costs by raising the fraction of insolvent local banks, compared with the symmetric RR cut on both types of banks. Under our calibration, the output stabilizing effect dominates so that the asymmetric RR policy stabilizes the GDP better than the symmetric RR policy, especially under large shocks. As is shown in Appendix B, this policy tradeoff arises under alternative calibrated values of the firm switching cost parameter  $\gamma$ , the bank liquidation cost parameter  $\mu_l$ , as well as under alternative values of RR policy reaction coefficients and technology shock sizes.

## VII. EMPIRICAL EVIDENCE

In our model, small banks, due to their monitoring advantages, allow for higher firm leverage and default probabilities in the steady state than large banks. As a consequence, small bank lending is more responsive to business cycle fluctuations than large bank lending. Furthermore, sufficiently large shocks may disrupt banking relationships and increase the discrepancy between small and large bank lending volatility, implying that asymmetric RR on the two types of banks can facilitate macroeconomic stabilization. In this section, we show that these disparities in large and small bank lending sensitivities to business cycle movements are consistent with empirical evidence for banks in China.

**VII.1. Methodology.** China's commercial banking sector consists of six large-sized state-owned banks<sup>11</sup>, twelve joint-stock banks, and a large number of medium-sized urban banks and small-sized rural banks. Differences in bank size are primarily attributable to the differences in operating areas: While the six large-sized state-owned banks have branches nationwide, small commercial banks usually concentrate their lending in a specific area. In particular, rural banks are restricted to focus their lending activity within certain county-level towns or villages. In contrast, urban banks are less focused than rural banks as they are allowed to operate within a province or a prefectural-level city, which usually includes a main central urban area and its surrounding rural areas. Finally, joint-stock banks have national operating licenses and are allowed to operate nationally. However, most joint-stock banks are evolved from urban banks and usually concentrate their lending in one area comparable in size to those of urban banks.

As discussed above, China banks also are subject to different policy treatment by group, including PBoC discrimination across banks by size in RR. To identify the implications of

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<sup>11</sup>These six banks are Agricultural Bank of China, Bank of China, Bank of Communications, China Construction Bank, Industrial and Commercial Bank of China and Postal Savings Bank of China.

these policy treatment differences, we consider a sample of banks subject to different local economic shocks. Specifically, we focus on medium-sized and small-sized commercial banks, dropping the six large-sized commercial banks from our sample because their loan portfolios are diversified nationally. We compare how these two groups of banks respond differently to regional economic shocks using the following empirical specification:

$$\Delta L_{i,t} = c + \beta \Delta Y_{j(i),t} \times SM_i + \beta_x X_{i,t-1} + \theta_t + Z_i + P_j \times \theta_t + SM_i \times \theta_t + \epsilon_{i,t} \quad (48)$$

where the dependent variable  $\Delta L_{i,t}$  denotes the growth rate in bank  $i$ 's loan from year  $t - 1$  to year  $t$ .  $\Delta Y_{j(i),t}$  denotes the real GDP growth in province  $j(i)$  in year  $t$ , where  $j(i)$  denotes the province where bank  $i$ 's headquarter locates.  $SM_i$  is a dummy variable that equals one if bank  $i$  is a rural bank, and zero if bank  $i$  is an urban bank or a joint-stock bank.  $X_{i,t-1}$  denotes a battery of control variables to control for bank-specific characteristics that may influence bank lending over our sample. This set of control variables use lagged values and includes the deposit to asset ratio  $D/A_{i,t-1}$ , the equity to asset ratio  $E/A_{i,t-1}$ , the non-performing loan ratio  $NPL_{i,t-1}$ , the interest income and fees to asset ratio  $INT/A_{i,t-1}$ , and the loan to asset ratio  $L/A_{i,t-1}$ .<sup>12</sup>  $\theta_t$ ,  $Z_i$  and  $P_j$  represents year, bank and province dummies, respectively. We include province-year dummies  $P_j \times \theta_t$  to control for potential endogenous co-movements between bank loan and real GDP at the province level. We also include interaction between small-bank dummies  $SM_i$  and the year dummies  $\theta_t$  to control for the impacts from differential policy treatments based on bank size at the national level. Note that we do not include province dummies  $P_j$  or small-bank dummies  $SM_i$  in the above specification because they are collinear with the bank dummies  $Z_i$  in our sample.

In our baseline specification (48), we use province-specific real GDP growth  $\Delta Y_{j(i),t}$  to capture the variations in local economic conditions that affect the market equilibrium of bank loans. The dummy variable  $SM_j$  is used to distinguish small-sized banks ( $SM_i = 1$ ) from medium-sized banks ( $SM_i = 0$ ). The coefficient of interest is  $\beta$ , the coefficient on the interaction between these two variables. In particular,  $\beta$  captures the additional sensitivity of small banks' loan growth to changes in local real GDP growth and should be positive based on our model.

**VII.2. Data.** We obtain Chinese bank-level data and province-level data from China Stock Market & Accounting Research Database (CSMAR). Our bank-level dataset is an unbalanced panel of 320 small-sized commercial banks and 142 medium-sized commercial banks at the annual frequency over a sample period from 2008 to 2021. The number of banks in our sample starts from 92 in 2008, reaches 448 in 2019 and ends with 350 in 2021, with bank

<sup>12</sup>Here, "assets" refers to book value of total assets.

TABLE 3. Summary Statistics

	Full sample			Small-sized banks ( $SM_i = 1$ )			medium-sized banks ( $SM_i = 0$ )		
	N	Mean	Std. Dev.	N	Mean	Std. Dev.	N	Mean	Std. Dev.
$\Delta L_{i,t}$	3,685	0.18	0.12	2,155	0.15	0.11	1,530	0.22	0.13
$D/A_{i,t}$	2,893	0.78	0.98	1,442	0.86	1.38	1,451	0.71	0.12
$E/A_{i,t}$	2,903	0.08	0.03	1,451	0.09	0.03	1,452	0.07	0.02
$NPL_{i,t}$	3,668	1.89	1.32	2,145	2.20	1.47	1,523	1.45	0.90
$INT/A_{i,t}$	2,877	0.05	0.01	1,430	0.05	0.01	1,447	0.05	0.02
$L/A_{i,t}$	2,894	0.52	0.58	1,443	0.59	0.81	1,451	0.45	0.11
$\Delta Y_{j(i),t}$	4,458	0.08	0.03	2,771	0.08	0.02	1,687	0.08	0.03

*Note:* This table displays summary statistics of our bank-level sample used in the baseline regression. It also displays summary statistics for small-sized commercial banks ( $SM_i = 1$ ) and for medium-sized commercial banks ( $SM_i = 0$ ). The bank-level variables include bank loan growth  $\Delta L_{i,t}$ , deposit to asset ratio  $D/A_{i,t}$ , equity to asset ratio  $E/A_{i,t}$ , nonperforming loan ratio  $NPL_{i,t}$ , interest income and fees to asset ratio  $INT/A_{i,t}$ , loan to asset ratio  $L/A_{i,t}$ .  $N$  is the number of non-missing observations in the sample for each variable.

*Source:* China Stock Market & Accounting Research Database (CSMAR).

entry and exit in each year. Table 3 displays the summary statistics of our bank-level sample, which we have winsorized at the 1% level to ensure that our results are not driven by outliers. We also display the summary statistics for small-sized commercial banks and medium-sized commercial banks separately. Table 3 shows that means of banking characteristics measures for the two types of banks in our sample are comparable, although standard deviations of characteristics are generally larger for the small bank group.

Our province-level data provides the province-specific real GDP growth  $\Delta Y_{j,t}$  used in our regression and is a balanced panel of 29 province-level regions that cover the headquarter location of all the banks in our bank-level sample. The province-level data is also winsorized at the 1% level.

Table 4 shows how our bank-level sample is distributed across location regions and bank size types. We can see that our bank-level sample displays significant heterogeneity in location regions. In particular, even the region that is located by most banks (69 banks) and has the largest number of bank-year observations (715), the Fujian province, only accounts for around 15% of 462 banks and 715 bank-year observations in the full bank-level sample.

**VII.3. Baseline estimates.** We report the estimation results under our baseline specification (48) using the full sample in Table 5 Column 1. The estimated value of  $\beta$  is positive and statistically significant at the 5% level, consistent with our model's prediction. The estimated value of  $\beta$  is also economically significant. Our point estimate indicates that a one percentage point increase in the real GDP growth would increase the loan growth rate of an average small-sized commercial bank relative to a medium-sized commercial bank by 1.212 percentage point.

TABLE 4. Sample distribution by location region and bank size type

Region name	Number of banks			Number of bank-year observations		
	$SM_i = 1$	$SM_i = 0$	Total	$SM_i = 1$	$SM_i = 0$	Total
Fujian	64	5	69	649	63	712
Zhejiang	33	13	46	352	173	525
Jiangsu	38	4	42	397	51	448
Anhui	45	1	46	425	14	439
Guangdong	24	8	32	205	100	305
Sichuan	19	14	33	120	157	277
Shandong	5	15	20	35	201	236
Jiangxi	20	3	23	147	42	189
Liaoning	6	12	18	41	136	177
Henan	12	12	24	58	83	141
Hebei	8	10	18	24	108	132
Beijing	2	5	7	22	70	92
Hunan	11	2	13	54	26	80
Shanxi	4	6	10	16	60	76
Inner Mongolia	7	3	10	31	35	66
Hubei	4	2	6	37	25	62
Guangxi	2	3	5	18	42	60
Chongqing	3	2	5	29	27	56
Shaanxi	3	2	5	21	26	47
Shanghai	1	2	3	14	28	42
Tianjin	1	2	3	12	28	40
Ningxia	1	2	3	13	26	39
Guizhou	2	2	4	17	21	38
Yunnan	0	3	3	0	38	38
Jilin	2	1	3	21	13	34
Xinjiang	2	3	5	2	32	34
Heilongjiang	0	2	2	0	26	26
Qinghai	1	1	2	11	13	24
Gansu	0	2	2	0	23	23
Total	320	142	462	2,771	1,687	4,458

*Note:* Each row of this table shows the number of banks and the number of bank-year observations for a subsample of banks whose head-quarter locates in a given province-level region. The table also displays the number of banks and the number of bank-year observations for small-sized commercial banks ( $SM_i = 1$ ) and for medium-sized commercial banks ( $SM_i = 0$ ).



TABLE 5. Regression results.

Sample	(1) Full	$D = 0.04$		$D = 0.03$		$D = 0.05$	
		(2) Small shock	(3) Large shock	(4) Small shock	(5) Large shock	(6) Small shock	(7) Large shock
$\Delta Y_{j(i),t} \times SM_i$	1.212** (0.584)	1.318 (0.830)	2.995** (1.416)	1.196 (0.989)	3.404*** (1.223)	1.333* (0.798)	10.183*** (2.113)
$D/A_{i,t-1}$	0.395*** (0.049)	0.398*** (0.060)	0.162 (0.112)	0.396*** (0.064)	0.173* (0.105)	0.396*** (0.057)	0.304*** (0.106)
$E/A_{i,t-1}$	1.070*** (0.189)	1.104*** (0.209)	1.551*** (0.546)	1.092*** (0.216)	1.321*** (0.411)	1.087*** (0.201)	2.619*** (0.661)
$NPL_{i,t-1}$	-0.007** (0.003)	-0.007** (0.003)	-0.022 (0.024)	-0.007** (0.004)	-0.004 (0.007)	-0.007** (0.003)	-0.016 (0.029)
$INT/A_{i,t-1}$	-0.503*** (0.188)	-0.764 (0.518)	-0.668*** (0.101)	-1.011* (0.540)	-0.528*** (0.179)	-0.579*** (0.185)	8.865*** (1.901)
$L/A_{i,t-1}$	-0.665*** (0.085)	-0.668*** (0.103)	-0.559*** (0.112)	-0.663*** (0.110)	-0.663*** (0.112)	-0.666*** (0.098)	-0.415** (0.189)
<i>Constant</i>	0.193*** (0.042)	0.195*** (0.049)	0.579* (0.303)	0.211*** (0.049)	0.247** (0.119)	0.190*** (0.045)	-0.373 (0.238)
Sample size	2706	2291	415	2103	603	2412	294
Adjusted R-square	0.37	0.36	0.72	0.33	0.58	0.37	0.78

*Note:* The dependent variable is  $\Delta L_{i,t}$  in all specifications. Bank dummies  $Z_i$ , year dummies  $\theta_t$ , province-year dummies  $P_j \times \theta_t$ , small-bank-year dummies  $SM_i \times \theta_t$  are included in all specifications. Column (1) reports the estimates using the full sample. Columns (2)-(7) separate the sample into sub-samples of small and large shocks. A bank-year observation is classified in the large (small) shock subsample if the bank locates in the province whose real GDP growth in current year deviates from its historical average by more (less) than a threshold level  $D$ , where the benchmark  $D = 0.04$  value is chosen to minimize out-of-sample  $MSE$  and the alternative values are included for robustness checks. Standard errors clustered at the bank level are shown in parentheses. Statistical significance levels are indicated by the asterisks: \*\*\* :  $p < 0.01$ , \*\* :  $p < 0.05$ , and \* :  $p < 0.10$ .

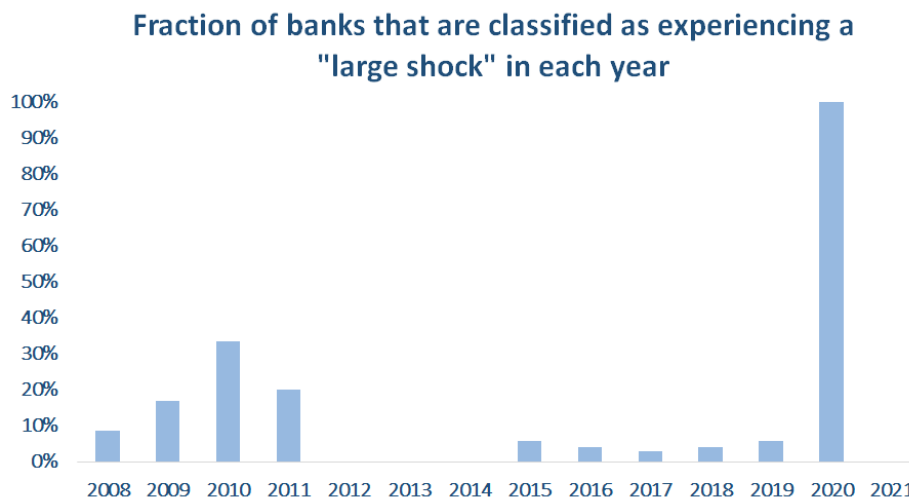


FIGURE 9. Fraction of banks that are classified as experiencing a "large shock" in each year over the sample period 2008 to 2021. A bank-year observation is classified in the large (small) shock subsample if the bank locates in the province whose real GDP growth in current year deviates from its historical average by more (less) than a threshold level  $D = 0.04$ .

**VII.4. Subsample estimates.** Our model also predicts that the disparity between large and small bank sensitivity is larger in times of sufficiently large shocks. To show this, we estimate our baseline specification (48) in two sub-samples: a "large shock" sub-sample and a "small shock" sub-sample. The classification is based on how much the province-specific real GDP growth  $\Delta Y_{j,t}$  deviates from its historical average  $\Delta Y_j \equiv \frac{1}{15} \sum_{t=2007}^{2021} \Delta Y_{j,t}$ . In particular, we classify a bank  $i$  in a given province  $j(i)$  as experiencing large shocks in year  $t$  if the province-specific real GDP growth deviates from its historical average by more than a threshold level  $D$  (i.e.  $|\Delta Y_{j,t} - \Delta Y_j| > D$ ), and in the "small shock" sub-sample if otherwise (i.e.  $|\Delta Y_{j,t} - \Delta Y_j| \leq D$ ). We set the threshold level  $D$  to minimize out-of-sample mean squared error based on the sub-sample estimates.<sup>13</sup> In this way, we obtain  $D = 0.04$  as a benchmark, which is around 1.3 times the standard deviation of China's national real GDP growth over our sample period. To check the robustness of our results, we also consider two alternative thresholds for large shocks,  $D = 0.03$  and  $D = 0.05$ .

Figure 9 shows the fraction of banks that are classified as experiencing a "large shock" in our sample. Most of the "large shock" observations occur during the 2007 global financial crisis and the recent Covid pandemic in 2020, precisely the periods in which the PBoC implements targeted RR adjustments based on bank size.

<sup>13</sup>Appendix C provides details on the calculation of the out-of-sample mean squared error and reports its values for various threshold levels of  $D$ .

We report the estimation results under our baseline specification (48) for the two subsamples in Table 5 Column 2 and 3. The estimated value of  $\beta$  is not significant from zero in the "small shock" sample but becomes significantly positive in the "large shock" sample. The value of  $\beta$  estimated in the "large shock" sample is around 2.5 times as large as the full-sample estimate shown in Column 1. These results suggest that, compared with medium-sized commercial banks, small-sized commercial banks' lending activities are particularly sensitive to local economic growth in times of large shocks.

The empirical evidence is robust to alternative definitions of large shocks. Table 5 Column 4-7 reports the estimation results when we change the threshold level to  $D = 0.03$  or  $D = 0.05$ . The value of  $\beta$  estimated in the "large shock" sample is still significantly larger than the "small shock" estimate. Notably, when we tighten the criterion to identify large shocks by raising the threshold level to  $D = 0.05$ , the value of  $\beta$  estimated for the "large shock" sample (shown in Column 7) become almost 10 times as large as the full-sample estimate (shown in Column 1).

**VII.5. Robustness.** Our results are robust to a number of sensitivity checks, which are reported in Appendix D. First, We examine the robustness of our results to the use of unwinsorized data, which is shown in Table D1 and obtain qualitatively similar results as those in our baseline regressions. Notably, the estimate value of  $\beta$  for the "large shock" sample is extremely large (104.5) when a relatively high threshold level ( $D = 0.05$ ) is used. This result further verifies our model's mechanism where, in times of sufficiently large shocks, costly disruption of banking relationships could dramatically raise the extra business cycle sensitivity of small banks, thus generating outliers in the data. Second, We re-estimate our baseline specification with standard errors clustered at the province level instead of the firm level. Table D2 shows that such variation also does not change our qualitative results.

## VIII. CONCLUSION

We have studied the effectiveness of targeted changes in reserve requirement policy as a macroeconomic stabilization tool, a policy that has been implemented by China during the global financial crisis and the COVID-19 pandemic. We present a theoretical model in which firms can borrow from either local banks, which have access to superior monitoring technologies, or national banks that provide superior liquidity services and thus face lower funding costs. Borrowers can switch bank types by paying a fixed cost. Thus, costly bank switching only occurs under sufficiently large shocks.

Our model implies that targeted RR policy helps stabilize macroeconomic fluctuations, especially when the economy is buffeted by large shocks. Under such policy, the central bank cuts RR more aggressively for local banks than for national banks in response to a large decline in output gap. This policy mitigates costly bank switching in deep recessions and helps to stabilize macroeconomic fluctuations. However, this macroeconomic stability gain comes with a financial stability cost, since the policy boosts local bank leverage, raising default risks and liquidation losses.

The model mechanism and the its predictions are in line with empirical evidence. Consistent with our theory, bank-level evidence suggests that lending growth by small banks is on average more sensitive to local shocks than lending growth by medium-sized banks. Furthermore, when the shocks are large, small lending responds significantly more than medium-sized bank lending.

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APPENDIX A. CHANGES IN AGGREGATE NET WORTH SUBSEQUENT TO SWITCHING  
BANKS

Given firms' optimal choices of the bank type in Eq. (29), the beginning-of-period net worth is given by

$$\left\{ \begin{array}{ll} N_{l,t} \in (\bar{N}_{l,t-1}, \bar{N}_{t-1}), N_{n,t} \in (0, \bar{N}_{n,t-1}), & \text{if } \bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} = \gamma\bar{V}_{l,t}, \\ N_{l,t} = \bar{N}_{l,t-1}, N_{n,t} = \bar{N}_{n,t-1}, & \text{if } -\gamma\bar{V}_{n,t} < \bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} < \gamma\bar{V}_{l,t}, \\ N_{l,t} \in (0, \bar{N}_{l,t-1}), N_{n,t} \in (\bar{N}_{n,t-1}, \bar{N}_{t-1}), & \text{if } \bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} = -\gamma\bar{V}_{n,t}. \end{array} \right. \quad (\text{A1})$$

Eq. (A1) identifies three possible ranges for changes in aggregate net worth subsequent to switching banks. In the first range, the benefit of switching to a local bank sufficiently exceeds the benefit of borrowing from a national bank so that some of previous national-bank borrowers switch to local banks until the benefit of switching from a national bank to a local banks is driven down to be equal to the cost of switching, i.e.  $\bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} = \gamma\bar{V}_{l,t}$ . Such switching behavior raises the aggregate net worth of local-bank borrowers from  $\bar{N}_{l,t-1}$  by the end of previous period  $t - 1$  to  $N_{l,t}$  at the beginning of period  $t$ , and reduces the aggregate net worth of national-bank borrowers from  $\bar{N}_{n,t-1}$  by the end of previous period  $t - 1$  to  $N_{n,t}$  at the beginning of period  $t$ . In this case,  $N_{l,t} - \bar{N}_{l,t-1} \equiv \bar{N}_{n,t-1} - N_{n,t} > 0$  measures the aggregate net worth of firms that switch from a national bank to a local bank.

In the second range, borrowers do not switch banks because the benefit of doing so is less than the switching cost. As a consequence, the aggregate net worth of each type of borrowers do not change, i.e.  $N_{l,t} = \bar{N}_{l,t-1}, N_{n,t} = \bar{N}_{n,t-1}$ .

The third range is mirror-image of the first, as the benefit of switching to a national bank sufficiently exceeds the benefit of borrowing from a local bank so that previous local-bank borrowers switch to national banks until the benefit of switching is again driven down to its cost, i.e.  $\bar{V}_{n,t}ROE_{n,t} - \bar{V}_{l,t}ROE_{l,t} = \gamma\bar{V}_{n,t}$ . In this case, the aggregate net worth of firms that switch from a local bank to a national bank is measured by  $N_{n,t} - \bar{N}_{n,t-1} \equiv \bar{N}_{l,t-1} - N_{l,t} > 0$ .

Eq. (A1) gives the optimal choice of bank type in the interior solution where firms borrow from both types of banks, which will be the case under our calibration. It is also notable that, with extreme calibrated values, the gap in the overall return to equity between the two types of banks could be large enough so that all firms choose the same bank type in a corner solution:

$$\left\{ \begin{array}{ll} N_{l,t} = \bar{N}_{t-1}, N_{n,t} = 0, & \text{if } \bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} > \gamma\bar{V}_{l,t}, \\ N_{l,t} = 0, N_{n,t} = \bar{N}_{t-1}, & \text{if } \bar{V}_{l,t}ROE_{l,t} - \bar{V}_{n,t}ROE_{n,t} < -\gamma\bar{V}_{n,t}. \end{array} \right. \quad (\text{A2})$$

## APPENDIX B. ROBUSTNESS CHECKS FOR BUSINESS CYCLE ANALYSIS

Section VI.3 illustrates a tradeoff between macro stability and bank insolvency costs when the government adopts asymmetric RR policies in the presence of adverse technology shocks. In this Appendix, we demonstrate the robustness of this policy tradeoff to alternative calibrated values of the firm switching cost parameter  $\gamma$ , the bank liquidation cost parameter  $\mu_l$ , and for alternative values of RR policy reaction coefficients and technology shock sizes,

**B.1. Robustness testing on the firm switching cost  $\gamma$ .** Figure B1 considers various sizes of the firm switching cost  $\gamma$  and compares the performance of the symmetric and asymmetric RR policies relative to the benchmark regime in response to a 1% negative technology shock.

In the benchmark regime with constant RRs, firms do not switch across banks if the switching cost is sufficiently high ( $\gamma \geq 0.003$ ). In this case, variations in the size of the firm switching do not affect the dynamics of the economy. When the firm switching cost  $\gamma$  rises sufficiently, firms begin to switch between banks, generating an extensive-margin effect that exaggerate the fluctuations in total credit and output.

Figure B1 shows that the policy tradeoff between macro stability and bank insolvency costs is present across various sizes of the firm switching cost  $\gamma$ : the asymmetric RR cut on local banks helps stabilize the gross output but incurs larger bank insolvency costs compared with the symmetric RR cut on both types of banks.

It is also notable that, the effectiveness of the asymmetric RR adjustments in macroeconomic stabilization displays a hump-shaped relation with the size of the firm switching cost  $\gamma$ , as a result of two opposing forces. On one hand, a lower firm switching cost implies that targeted RR cuts on local banks are more likely to trigger reverse switching from national banks to local banks and thus is more effective in stabilizing the economy. On the other hand, the exit of targeted RR cuts on local banks at the recovery of the economy could lead borrowers to switch from local banks to national banks and thus to take lower leverages, slowing down the recovery and destabilizing the economy. And this destabilizing force is also more likely to occur if firm switching across banks is less costly.

**B.2. Robustness testing on the local bank liquidation cost  $\mu_l$ .** Figure B2 considers various sizes of the local bank liquidation cost  $\mu_l$  and compares the performance of the symmetric and asymmetric RR policies relative to the benchmark regime in response to a 1% negative technology shock in the upper panel and a 5% negative technology shock in the lower panel. The figure B1 shows that the symmetric RR policy always incurs a policy tradeoff between macro stability and bank insolvency costs as long as liquidating insolvent local banks is costly ( $\mu_l > 0$ ).



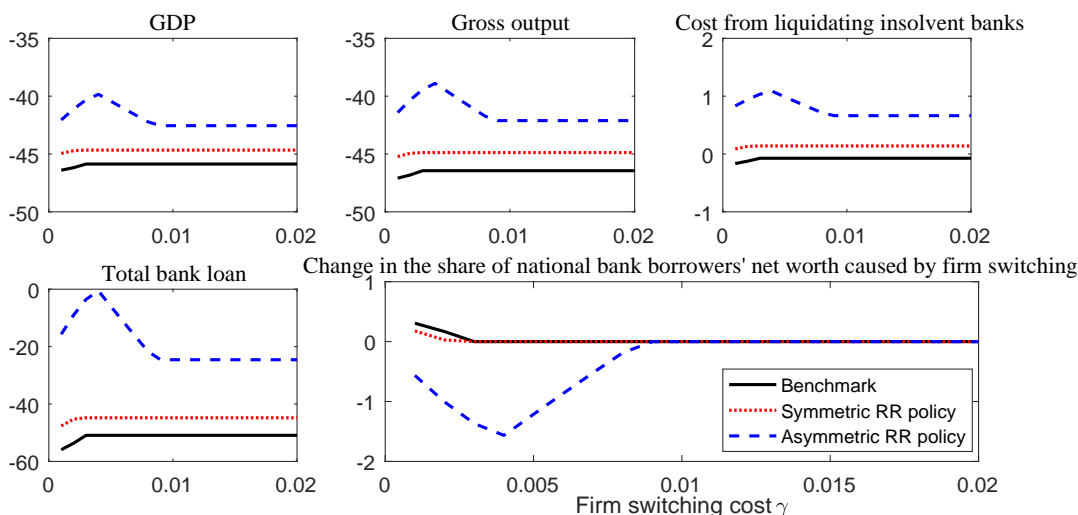


FIGURE B1. Performance of symmetric and asymmetric RR rules under various sizes of firm switching costs in response to a negative technology shock ( $\epsilon_{at} = -0.01$ ). The horizontal axes show the calibrated values of the firm switching cost parameter  $\gamma$ . The vertical axes show the sum of the deviation of the corresponding variable from its steady state level on each quarter after the impact period of the shock. The variables displayed in the upper panel is expressed as a fraction of the steady-state GDP level in percentage points. The variable "Total bank loans" is expressed as a fraction of the steady-state level of total bank loans in percentage points. The variable "Change in the share of national bank borrowers' net worth caused by firm switching" is expressed in percentage points.

It is also notable that both symmetric and asymmetric RR adjustments generate a weaker stabilizing effect on GDP as liquidating insolvent local banks becomes more costly. Furthermore, the weakening of the stabilizing effect on GDP is larger for the asymmetric RR adjustments, since the asymmetric RR cut on local banks raises the insolvency ratio of local banks, incurring additional cost of liquidating insolvent local banks and amplifying the fall in the GDP.

**B.3. Robustness testing on RR policy reaction coefficients.** Figure B3 displays the impact of alternative asymmetric RR policies in response to a 1% negative technology shock in the upper panel and a 5% negative technology shock in the lower panel. The figure again demonstrates a tradeoff between macro stability and bank insolvency costs when the

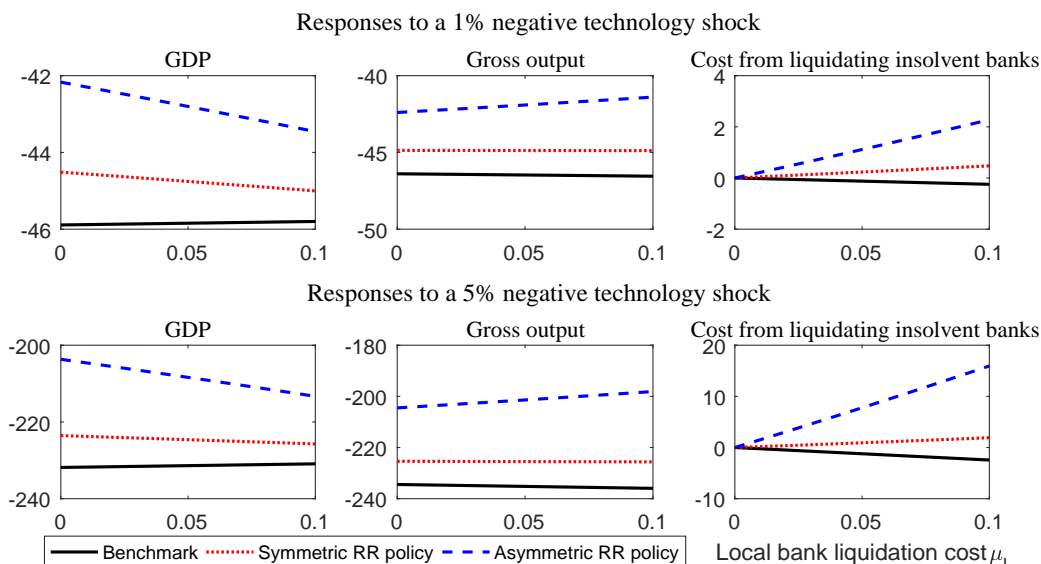


FIGURE B2. Performance of symmetric and asymmetric RR rules under various sizes of local bank liquidation costs in response to a negative technology shock ( $\epsilon_{at} = -0.01$  for the upper panel and  $\epsilon_{at} = -0.05$  for the lower panel). The horizontal axes show the calibrated values of the local bank liquidation cost parameter  $\gamma$ . The vertical axes show the sum of the deviation of the corresponding variable from its steady state level on each quarter after the impact period of the shock, expressed as a fraction of the steady-state GDP level in percentage points.

government adopts asymmetric RR policies: an increase in the difference in RR reaction coefficient between local banks and national banks  $\psi_{ly} - \psi_{ny}$  helps stabilize the gross output but raises the bank insolvency costs.

**B.4. Robustness testing on technology shock sizes.** Figure B4 considers various sizes of technology shocks  $\epsilon_{at}$  and compares the performance of the symmetric and asymmetric RR policies relative to the benchmark regime in response to each shock. Again, the policy tradeoff between macro stability and bank insolvency costs is present across various technology shocks  $\epsilon_{at}$ : the asymmetric RR cut on local banks helps stabilize the gross output but makes insolvencies in local banks more volatile.

It is also notable that, the larger the shock, the more effective the asymmetric RR adjustments are in macroeconomic stabilization. This is because, larger shocks lead to larger movements in the output gap and thus larger RR adjustments. Under sufficiently large

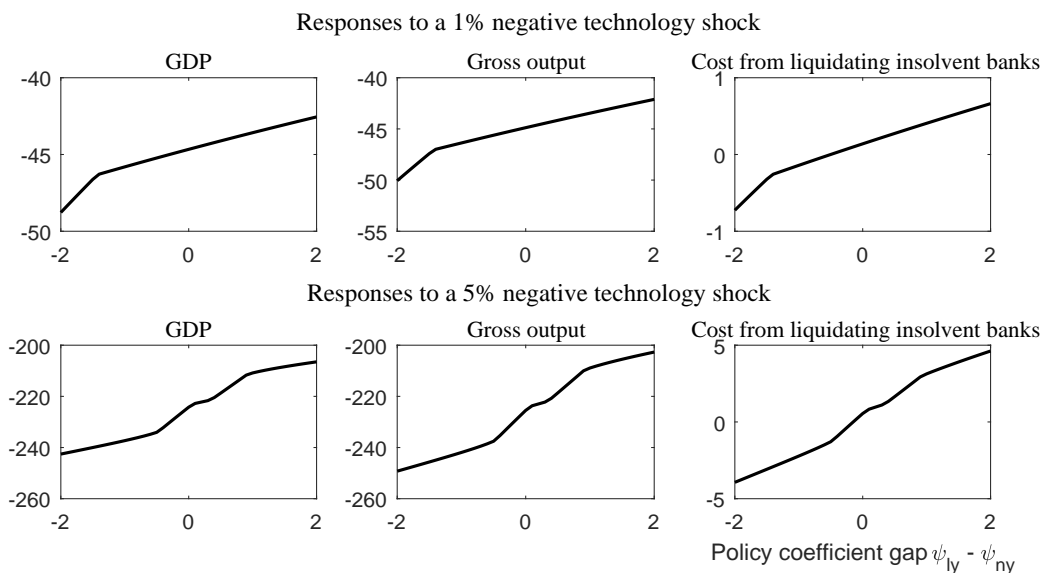


FIGURE B3. Performance of various asymmetric RR rules in response to a negative technology shock ( $\epsilon_{at} = -0.01$  for the upper panel and  $\epsilon_{at} = -0.05$  for the lower panel). The horizontal axes show the difference in RR reaction coefficient between local banks and national banks  $\psi_{ly} - \psi_{ny}$ . The vertical axes show the sum of the deviation of the corresponding variable from its steady state level on each quarter after the impact period of the shock, expressed as a fraction of the steady-state GDP level in percentage points.

shocks  $|\epsilon_{at}| \geq 0.02$ , asymmetric RR adjustments on local banks become large enough to trigger firm switching and therefore stabilize the output more efficiently. Furthermore, under very large shocks  $|\epsilon_{at}| \geq 0.04$ , firms begin to switch between banks and the extensive-margin effect from bank switching will exaggerate the output fluctuations in the benchmark regime. In this case, RR adjustments on local banks help stabilize the output even more efficiently by reversing the switching behavior relative to the case with small shocks and no bank switching by firms.

#### APPENDIX C. THRESHOLD LEVEL TO IDENTIFY LARGE SHOCKS ( $D$ )

We set the threshold level  $D$  to minimize the out-of-sample mean squared error based on the subsample estimates. We use the following procedure to calculate the out-of-sample mean squared error for a given threshold level  $D$ .

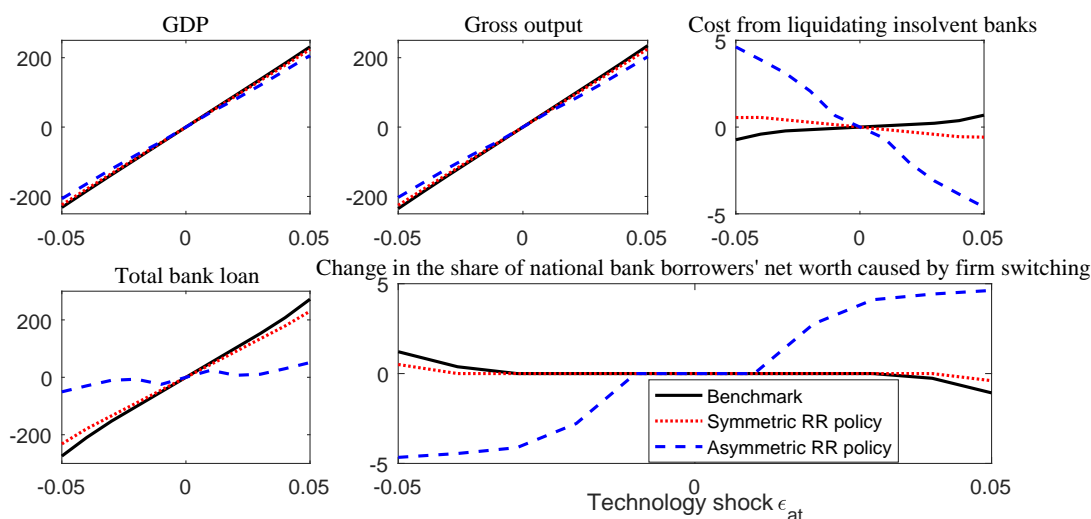


FIGURE B4. Performance of symmetric and asymmetric RR rules under various sizes of technology shocks. The horizontal axes show the value of the technology shock on the impact period  $\epsilon_{at}$ . The vertical axes show the sum of the deviation of the corresponding variable from its steady state level on each quarter after the impact period. The variables displayed in the upper panel is expressed as a fraction of the steady-state GDP level in percentage points. The variable "Total bank loans" is expressed as a fraction of the steady-state level of total bank loans in percentage points. The variable "Change in the share of national bank borrowers' net worth caused by firm switching" is expressed in percentage points.

(a) We begin by randomly taking out 10% of our full-sample data as "out-of-sample" data and use the rest 90% of the data as "in-sample" data.

(b) We split the "in-sample" data into a "small-shock" subsample and a "large-shock" subsample using the threshold level  $D$ . Each subsample is then estimated with the baseline specification (48).

(c) We split the "out-of-sample" data into a "small-shock" subsample and a "large-shock" subsample using the threshold level  $D$ . For each subsample, we calculate the forecast error as the difference between the observed and the predicted value of the bank loan growth  $\Delta L_{i,t}$  using the estimated coefficients in (b) for its counterpart subsample in the "in-sample" data.

(d) We calculate the out-of-sample mean squared error as the average of the sum of square of all the forecast errors from (c).

We repeat the above procedure for 100 times and average out the out-of-sample mean squared error of each time as the final estimate of the out-of-sample mean squared error for a given threshold level  $D$ . Table C1 reports our estimates of out-of-sample mean squared error under various threshold levels of large shocks ( $D$ ). We can see that, the out-of-sample mean squared error reaches a local minimum of 0.026 at  $D = 0.04$ . Notably,  $D = 0.01$  achieves a similar level of forecasting accuracy as does  $D = 0.04$ . However,  $D = 0.01$  implies that over 70% of the bank-year observations in our sample would be classified as in the "large shock" subsample, which is inconsistent with the concept of "large shock" in our paper.

TABLE C1. Out-of-sample mean squared error under various threshold levels of large shocks.

Threshold level of large shocks ( $D$ )	Out-of-sample mean squared error
0.01	0.026
0.02	0.037
0.03	0.028
0.04	0.026
0.05	0.033
0.06	0.084

#### APPENDIX D. ROBUSTNESS CHECKS FOR EMPIRICAL RESULTS

Our baseline results are robust to unwinsorized data and alternative standard error. Specifically, Table D1 reports the estimated coefficients using unwinsorized data. Table D2 reports the estimated coefficients under alternative standard error estimation methods.

TABLE D1. Regression results using unwinsorized data.

Sample	(1)	$D = 0.04$		$D = 0.03$		$D = 0.05$	
		(2) Small shock	(3) Large shock	(4) Small shock	(5) Large shock	(6) Small shock	(7) Large shock
$\Delta Y_{j(i),t} \times SM_i$	1.571* (0.821)	2.187* (1.229)	6.046* (3.151)	2.445 (1.587)	4.427** (1.862)	2.072* (1.178)	104.615*** (14.651)
$D/A_{i,t-1}$	0.488*** (0.070)	0.492*** (0.086)	-0.495 (0.512)	0.506*** (0.094)	-0.272 (0.460)	0.502*** (0.083)	0.384** (0.151)
$E/A_{i,t-1}$	1.294*** (0.446)	1.356*** (0.492)	1.853** (0.778)	1.392*** (0.528)	1.279* (0.762)	1.331*** (0.478)	4.419*** (0.869)
$NPL_{i,t-1}$	-0.007** (0.003)	-0.005* (0.003)	-0.092* (0.053)	-0.006 (0.004)	-0.012 (0.011)	-0.005* (0.003)	-0.038 (0.037)
$INT/A_{i,t-1}$	-0.936** (0.462)	-1.817 (1.257)	-0.642*** (0.152)	-2.210 (1.387)	-0.661*** (0.248)	-1.002** (0.490)	11.740*** (2.917)
$L/A_{i,t-1}$	-0.825*** (0.123)	-0.826*** (0.147)	-0.710*** (0.228)	-0.847*** (0.161)	-0.873*** (0.188)	-0.845*** (0.143)	-0.469* (0.242)
<i>Constant</i>	0.182*** (0.053)	0.188*** (0.066)	1.591** (0.750)	0.191*** (0.064)	0.792* (0.472)	0.163*** (0.053)	-2.063*** (0.443)
Sample size	2706	2291	415	2103	603	2415	291
Adjusted R-square	0.35	0.31	0.69	0.29	0.57	0.32	0.88

*Note:* The dependent variable is  $\Delta L_{i,t}$  in all specifications. Bank dummies  $Z_i$ , year dummies  $\theta_t$ , province-year dummies  $P_j \times \theta_t$ , small-bank-year dummies  $SM_i \times \theta_t$  are included in all specifications. A bank-year observation is classified in the large (small) shock subsample if the bank locates in the province whose real GDP growth in current year deviates from its historical average by more (less) than a threshold level  $D$ . Standard error clustered at the bank level are shown in parentheses. Statistical significance levels are indicated by the asterisks: \*\*\* :  $p < 0.01$ , \*\* :  $p < 0.05$ , and \* :  $p < 0.10$ .

TABLE D2. Regression results with standard errors clustered at province level.

Sample	(1)	$D = 0.04$		$D = 0.03$		$D = 0.05$	
		(2) Small shock	(3) Large shock	(4) Small shock	(5) Large shock	(6) Small shock	(7) Large shock
$\Delta Y_{j(i),t} \times SM_i$	1.212 (0.784)	1.318 (1.059)	2.995** (1.172)	1.196 (1.300)	3.404** (1.503)	1.333 (1.024)	10.183*** (2.485)
$D/A_{i,t-1}$	0.395*** (0.054)	0.398*** (0.067)	0.162 (0.144)	0.396*** (0.070)	0.173 (0.134)	0.396*** (0.064)	0.304*** (0.090)
$E/A_{i,t-1}$	1.070*** (0.229)	1.104*** (0.254)	1.551** (0.718)	1.092*** (0.249)	1.321** (0.510)	1.087*** (0.242)	2.619*** (0.398)
$NPL_{i,t-1}$	-0.007** (0.003)	-0.007** (0.003)	-0.022 (0.031)	-0.007* (0.004)	-0.004 (0.007)	-0.007** (0.003)	-0.016 (0.032)
$INT/A_{i,t-1}$	-0.503** (0.208)	-0.764 (0.558)	-0.668*** (0.123)	-1.011 (0.595)	-0.528** (0.246)	-0.579*** (0.191)	8.865*** (1.151)
$L/A_{i,t-1}$	-0.665*** (0.094)	-0.668*** (0.115)	-0.559*** (0.147)	-0.663*** (0.119)	-0.663*** (0.121)	-0.666*** (0.109)	-0.415** (0.178)
<i>Constant</i>	0.172*** (0.040)	0.171*** (0.059)	0.371* (0.191)	0.186*** (0.063)	0.402** (0.170)	0.261*** (0.025)	-0.457*** (0.116)
Sample size	2706	2291	415	2103	603	2412	294
Adjusted R-square	0.37	0.36	0.72	0.33	0.58	0.37	0.78

*Note:* The dependent variable is  $\Delta L_{i,t}$  in all specifications. Bank dummies  $Z_i$ , year dummies  $\theta_t$ , province-year dummies  $P_j \times \theta_t$ , small-bank-year dummies  $SM_i \times \theta_t$  are included in all specifications. A bank-year observation is classified in the large (small) shock subsample if the bank locates in the province whose real GDP growth in current year deviates from its historical average by more (less) than a threshold level  $D$ . Standard error clustered at the province level are shown in parentheses. Statistical significance levels are indicated by the asterisks: \*\*\* :  $p < 0.01$ , \*\* :  $p < 0.05$ , and \* :  $p < 0.10$ .

## APPENDIX E. EFFECTIVENESS OF PBOC'S TARGETED RR ADJUSTMENTS

In this section, we present empirical evidence that the PBoC's targeted RR adjustments were effective in influencing Chinese banking outcomes. In theory, a targeted RR cut would reduce the reserve holdings and raise the loan supply for the targeted bank. In what follows, we show that these theoretical predictions are consistent with Chinese bank-level evidence.

To show this, we begin by estimating the effects of the targeted RR adjustments on the loan growth of the targeted banks based on the empirical specification,

$$\Delta L_{i,t} = c + \beta \Delta RR_{i,t} + \beta_x X_{i,t-1} + \theta_t + Z_i + \epsilon_{i,t} \quad (\text{E1})$$

where the dependent variable  $\Delta L_{i,t}$  denotes the growth rate in bank  $i$ 's loan from year  $t - 1$  to year  $t$ .  $\Delta RR_{i,t}$  denotes the RR change for bank  $i$  from year  $t - 1$  to year  $t$ .  $X_{i,t-1}$  denotes a battery of control variables to control for bank-specific characteristics that may influence bank lending over our sample. This set of control variables use lagged values and includes the deposit to asset ratio  $D/A_{i,t-1}$ , the equity to asset ratio  $E/A_{i,t-1}$ , the non-performing loan ratio  $NPL_{i,t-1}$ , the interest income and fees to asset ratio  $INT/A_{i,t-1}$ , and the loan to asset ratio  $L/A_{i,t-1}$ .<sup>14</sup>  $\theta_t$  and  $Z_i$  represents year and bank dummies, respectively.

We next test if a bank's actual reserve ratio moves with its required reserve ratio using the following empirical regression:

$$\Delta AR_{i,t} = c + \beta \Delta RR_{i,t} + \beta_x X_{i,t-1} + \theta_t + Z_i + \epsilon_{i,t} \quad (\text{E2})$$

where the dependent variable  $\Delta AR_{i,t}$  denotes the level change in bank  $i$ 's actual reserve ratio, calculated as the sum of bank  $i$ 's cash on hand and central bank reserves as a fraction of its total deposit<sup>15</sup>, from year  $t - 1$  to year  $t$ .  $\Delta RR_{i,t}$ ,  $X_{i,t-1}$ ,  $\theta_t$  and  $Z_i$  are defined the same as in (E1).

The above two regression models are estimated using Chinese bank-level data from China Stock Market & Accounting Research Database (CSMAR). We winsorize our bank-level sample at the 1% level to ensure that our results are not driven by outliers. This bank-level sample is an unbalanced panel of 6 largest state-owned banks, 12 joint-stock banks, 130 urban banks and 320 rural banks at the annual frequency over a sample period from 2008 to 2021. These four types of banks are subject to different RR imposed by the PBoC. We collect data on targeted RR adjustment for each type of banks based on the PBoC's official announcements (shown in Figure 1) and obtain data on  $\Delta RR_{i,t}$ , the targeted RR adjustment for an individual bank  $i$ , by matching the bank type.

<sup>14</sup>Here, "assets" refers to book value of total assets.

<sup>15</sup>Admittedly, this measurement might overstate the level of actual reserve ratio. It is rather a compromise given the availability of our bank-level data.



TABLE E1. Effectiveness of targeted RR changes.

Dependent variable RR measures Specification	$\Delta L_{i,t}$		$\Delta AR_{i,t}$	
	Year-average RR (1)	End-of-year RR (2)	Year-average RR (3)	End-of-year RR (4)
$\Delta R_{i,t}$	-1.453** (0.600)	-1.794*** (0.418)	0.561** (0.265)	0.473** (0.214)
$D/A_{i,t-1}$	0.364*** (0.071)	0.365*** (0.070)	0.006 (0.030)	0.008 (0.030)
$E/A_{i,t-1}$	0.631* (0.353)	0.610* (0.355)	0.011 (0.140)	0.012 (0.140)
$NPL_{i,t-1}$	-0.005** (0.003)	-0.005** (0.003)	0.000 (0.001)	0.000 (0.001)
$INT/A_{i,t-1}$	-0.001 (0.544)	-0.031 (0.544)	0.092 (0.257)	0.099 (0.257)
$L/A_{i,t-1}$	-0.606*** (0.120)	-0.607*** (0.118)	0.013 (0.044)	0.010 (0.043)
<i>Constant</i>	0.277*** (0.040)	0.314*** (0.036)	-0.027 (0.023)	-0.040* (0.021)
Sample size	1527	1527	1422	1422
Adjusted R-square	0.25	0.25	0.04	0.04

*Note:* The dependent variable is  $\Delta L_{i,t}$  in Specification (1)-(2), and  $\Delta AR_{i,t}$  in Specification (3)-(4). Bank dummies  $Z_i$  and year dummies  $\theta_t$  are included in all specifications.  $\Delta RR_{i,t}$  is measured using year-average RR in Specification (1), (3) and using end-of-year RR in Specification (2), (4). Standard error clustered at the bank level are shown in parentheses. Statistical significance levels are indicated by the asterisks: \*\*\* :  $p < 0.01$ , \*\* :  $p < 0.05$ , and \* :  $p < 0.10$ .

We report the estimation results under the specification for the bank loan supply Eq.(E1) in Table E1 Column 1-2. These results demonstrate that a decrease in targeted RR increases the loan growth of the targeted bank, with statistical significance at a 5% confidence level using year-average RR and a 1% confidence level using end-of-year RR. The estimates are also economically significant. Our point estimates indicate that a one percentage point decrease in the targeted RR would increase the loan growth rate of the targeted bank by around 2 percentage point.

Table E1 Column 3-4 report the estimation results of specification for the required reserve ratio Eq.(E2). These results show that a decrease in targeted RR reduces the actual reserve ratio of the targeted bank, with statistical significance at a 5% confidence level. Our point estimates indicate that a one percentage point decrease in the targeted RR would decrease the actual reserve ratio of the targeted bank by around 0.5 percentage point.